

# Proposed Solution

PREPARED FOR:

Town of Munster

PROPOSAL ISSUED:

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**PRESENTED BY:**

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## EXECUTIVE SUMMARY

On behalf of the entire Pulse Technology team, I want to thank you for this opportunity to present a proposal for your consideration.

You will see that Pulse Technology offers many unique benefits that other vendors cannot match. I am confident you will find that Pulse Technology will provide you with the best value.

Value is not measured by price alone. While we are competitively priced, we excel at determining and meeting our customer's needs in every way. We do this by providing the latest technology from industry leaders, exceptional business solutions, and outstanding service.

We thank you for this opportunity and look forward to working out the final configuration and program details. If you desire anything from me, please do not hesitate to contact me directly at 847-879-6404.

Sincerely,

Chip Miceli

Pulse Technology



# HELLO! WE ARE



## WHO WE ARE

Pulse Technology has been leading the way in technological innovation for nearly 100 years. Previously known as Des Plaines Office Equipment, McShane's Business Solutions, and Kramer & Leonard, we have combined our expertise, products, and services to offer a complete one-stop-shop for all your office needs.

Today, Pulse Technology is known as the culmination of 3 family owned companies coming together and continuing to grow in an ever-changing digital world. With roots in Des Plaines, IL, Hammond, IN, and Chesterton, IN, Pulse Technology's humble beginnings have instilled the values we still employ today.

Through a combination of nearly 200 years of experience in the industry, we know that there is no one-size-fits-all solution when it comes to technology. Every business is different and their needs are vastly different. That is why Pulse Technology offers one of the largest arrays of technological products, services and solutions.

**SCHAUMBURG, IL**

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**ROCKFORD, IL**

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**CHICAGO, IL**

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**CHESTERTON, IN**



# OUR SERVICE

## PROACTIVE NOT REACTIVE

With over 40 qualified field technicians to support and service your equipment, we are proud of our approach to service. Each technician receives an average of four weeks manufacturer's training to keep up with new technology and supplies.

Our first line of attack is a proactive approach to monitoring your fleet. Pulse Technology uses remote software that alerts us at the first sign of trouble. One of our helpdesk associates will contact you to see if the problem requires a technician or can simply be fixed over the phone.

**Our helpdesk center is open from 8:30 - 5:00 pm  
Monday - Friday.**

If the problem is not solvable over the phone, a technician will be dispatched and arrive at your location within *4 hours*.

Should the problem be serious enough that the machine is down for more than 16 business hours, we will supply a loaner machine to you while escalating the issue to the manufacturer, who will then repair or replace the equipment.



# WHAT WE DO

**MANAGED IT  
SERVICES**



**INTERACTIVE  
WHITEBOARDS**



**MANAGED PRINT  
SERVICES**



**DYNAMIC VIDEO  
WALLS**



**OFFICE  
SUPPLIES**



**DOCUMENT  
SYSTEMS**



**OFFICE  
FURNITURE**





**SHARP**

Hyakuman Kai



# PRODUCT SPECIFICATIONS



**Canon**  
**TM-305**  
With Scanner

- 5-Color 36-inch Printer
- 1200 DPI nozzle Pitch
- 144 D sized prints per hour
- Flat stacking basket provides the capability to neatly stack up to twenty Arch D plain papers prints
- Can print JPEG and PDF Files directly from USB
- Wi-Fi connectivity without a router
- Built in 500GB hard drive
- 60% quieter than the previous imagePROGRAF
- 3" color touchscreen operation panel

QTY	MODEL	DESCRIPTION
1	Canon TM305	36-Inch 5-Color Printer with Scanner
Cash Option		
Cost		\$12,495.00 **
Maintenance		\$1,000/year ** Does Not Include Supplies
Lease Option		
60-Month		\$363.35/month** Does Not Include Supplies
Includes Delivery, Setup, and Installation		
** plus applicable Taxes		



# TECHNOLOGY PARTNERS

- Pulse Technology partners with innovative technology companies to deliver the best of both worlds to our clients; a highly responsive, locally-owned company with attentive service, along with the resources of the world's most respected technology brands.
- Our tech partners must pass a rigorous selection process to ensure that we deliver best-in-class technology backed with responsive technical support.

## MFP'S, Printers and Facsimile



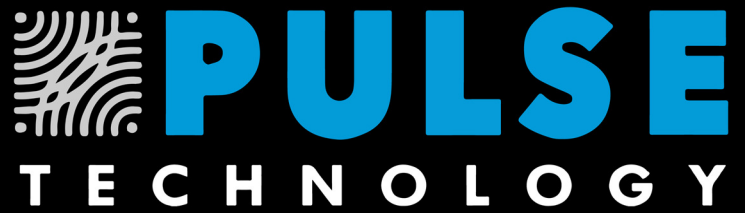
Sharp's versatile MFP's keep your work-group moving ahead of the competition. With powerful copying, printing, scanning, and faxing capabilities, these multi-functioning workhorses will streamline workflow and become the center of productivity.



## Printers

Kyocera is a leading provider of digital color and monochrome printers, color and monochrome multifunction products. As business printing solutions specialists, the company provides world-class printing technology and solutions designed to help manage work-flow and opti-





## CONTACT US.

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### **PULSE TECHNOLOGY**

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