



TO: President Koultourides and Members of Council

FROM: Dustin Anderson, Town Manager

SUBJECT: Outside Counsel

DATE: June 7, 2021

At the March 12, 2021 meeting, Council agreed to engage with the professional rate-making firm NewGen Strategies to establish cost-based retail rates for our three utilities as well as consultancy services from Dentons Bingham and Greenebaum. This is the same firm that assisted us with our wholesale water rate process.

Dentons' prior approved scope included providing advice in connection with the cost of service studies, as well as on matters concerning the Indiana Utility Regulatory Commission.

We would like to expand the scope to include activities that would lead up to and perhaps include litigation.

This work would be done on an hourly basis as needed. Hourly charges range from \$240 to \$785 per hour depending on the lawyer's or professional's experience. The primary attorneys assigned to this task are billed at \$390 per hour.

Recommendation:

Authorize the Town Manager to enter into an agreement with Dentons Bingham and Greenebaum for the revised scope of services.