



TO: President Koultourides and Members of Council

FROM: Dustin Anderson, Town Manager

SUBJECT: Outside Counsel

DATE: March 15, 2021

In a concurrent memorandum, staff recommends that Council engage with a professional rate-making firm to establish cost-based retail rates for our three utilities.

As a companion piece to that work, staff solicited a letter of engagement for consultancy services from Dentons Bingham and Greenbaum. This is the same firm that assisted us with our wholesale water rate process.

Dentons' proposed scope contemplates providing advice in connection with the cost of service studies, as well as on matters concerning the Indiana Utility Regulatory Commission.

This work would be done on an hourly basis as needed. Hourly charges range from \$240 to \$785 per hour depending on the lawyer's or professional's experience.

Recommendation:

Authorize the Town Manager to enter into an agreement with Dentons Bingham and Greenbaum to provide advice in connection with the cost of service studies, as well as on matters concerning the Indiana Utility Regulatory Commission.