



**To:** Dustin Anderson – Town Manager  
**From:** Stephen Gunty, Director of Public Works  
**Meeting Date:** July 6, 2020  
**RE:** Purchase approval of sewer camera unit

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The Public Works Department seeks to purchase a sewer camera unit to replace its existing sewer camera that is an Envirosight brand purchased in 2012. The existing camera is near the end of its useful life in terms of both obsolescence and reliability. Its functionality is limited with a shorter cord length and clarity issues. The longer cord length and clarity of a new camera would enhance the ability to televise sewer lines to identify clogs and other potential pipe issues. Our crews are familiar with the Envirosight brand.

Purchase of a new sewer camera negates the need for a digital update that was anticipated for the existing unit at \$19,800 deferred since 2019. We anticipated this 2020 replacement in our Sewer/Water CIP at \$75,000. The new unit is a computer based digital system with internal storage versus an analog DVD system and meets National Pipeline Assessment Certification Program (PACP) Standards.

Three quotes were obtained from Standard Equipment, Best Equipment and Brown Equipment. The Public Works Department has done business with all three of these vendors at various times, including purchase of vacuums, street sweepers and sewer camera units.

**Best Equipment, Indianapolis, IN**

Envirosight RoverX System	\$92,400.00
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**Standard Equipment, Chicago, IL**

Envirosight Rover X System	\$75,787.60
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**Brown Equipment, Evansville, IN**

Cues Flexitrac C550C System	\$75,875.00
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NOTE: All prices reflect a \$10,000 trade-in incentive for our existing Envirosight sewer camera and rather than purchase a new \$13,000 protective container that houses a generator/inverter and wash down system, the Dealer will retrofit the existing container for the new camera system. The Envirosight Rover X System is technologically superior to the Cues Flexitrac C550C System.

**Recommendation:**

Purchase of Envirosight Rover X System from Standard Equipment for \$75,787.60