



119951-01

June 1, 2020

TOWN OF MUNSTER  
1005 RIDGE ROAD  
MUNSTER, IN 46321

Attention: RUSS KOZYRA



Dear Russ Kozyra,

We would like to thank you for your interest in our company and our products and are pleased to quote the following for your consideration.

**ONE (1) NEW CATERPILLAR MODEL: 930M SMALL WHEEL LOADER WITH ALL STANDARD EQUIPMENT IN ADDITION TO THE ADDITIONAL SPECIFICATIONS LISTED BELOW:**

**STOCK NUMBER: TBO**

**SERIAL NUMBER: TBO**

**YEAR: 2020**

**SMU: 0**

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me. **In closing, we do greatly appreciate this opportunity to earn your business. We are confident that our products, backed by our unparalleled product support after the sale, will exceed your expectations.**

Sincerely,

*Scot Wilson*

Scot Wilson  
Machine Sales Representative

**ONE (1) NEW CATERPILLAR MODEL: 930M SMALL WHEEL LOADER WITH ALL STANDARD EQUIPMENT IN ADDITION TO THE ADDITIONAL SPECIFICATIONS LISTED BELOW:**

**STANDARD EQUIPMENT**

**POWERTRAIN** -Axle seal guards -Auto idle shut down feature -Cat C7.1ACERT engine -- Power modes standard and performance -- Power by range high Power in range 4 -- Tier 4 Final/Stage IV compliant -- Turbocharged and aftercooled -- Filtered crankcase breather -- Diesel particulate filter -- Selective catalyst reduction -Coolant protection to -34C -29F -Differential lock in front axle -Dry type air cleaner -Enclosed wet disc full hydraulic brakes -Fuel priming pump, automatic -Fuel water separator -Hydraulically driven demand cooling fan -Hydrostatic transmission with electronic -control -- Operator modes default, TC, hydrostat and -ice -- Directional shift aggressiveness fast, -medium, slow -- Rim pull control, adjust wheel torque -- Creeper control, adjust ground speed -Lubed for life driveshafts -Parking brake, electric -Single plane cooling package wide 6 fins -per inch density -S-O-S port, engine, coolant, transmission oil

**HYDRAULICS** -Automatic lift and bucket kickouts, -adjustable in-cab -Bucket and fork modes, adjustable in-cab -Cylinder damping at kickout and -mechanical end stops -Fine mode control fast, medium, slow -in fork mode -Hydraulic response setting fast, -medium, slow -Hydraulic diagnostic connectors and -S-O-S ports -Hydraulic sight gauge, visible -Load sensing hydraulics and steering -Seat mounted hydraulic joystick controls

**ELECTRICAL** -Alternator, 115-amp, heavy duty -12V power supply in cab 2 -Batteries, 1,000 CCA 2 24 volt system, -disconnect switch -Back up alarm -Emergency shutdown switch -LED rear stop and turn lights -Heavy duty gear reduction starter -Product Link PRO w/3 year subscription -Remote jump start post -Resettable main and critical function -breakers -Roading lights front and rear

**OPERATOR ENVIRONMENT** -75 mm 3 in retractable seatbelt -Automatic temperature control -Cab, enclosed ROPS/FOPS pressurized -and sound suppressed -Cup holders -External heated mirrors with lower -parabolic -Ground level cab door release -Gauges -- Digital hour meter, odometer and -tachometer -- Digital ground speedometer and -direction indicator -- Engine coolant temperature gauge -- Fuel and diesel exhaust fluid level -indicator -- Hydraulic oil temperature gauge -Hydraulic control lockout -Interior cab lighting, door and dome -Interior rearview mirrors 2 -Lunch box storage -Operator warning system indicators -Radio ready speakers -Rear window defrost, electric -Seat mounted electronic implement -controls, adjustable -Sliding glass on the side windows -Column mounted multi-function control -- lights, wipers, turn signal -Suspension seat, fabric -Tilt and telescope steering wheel -Tinted front glass -Wet arm wiper/washer, 2-speed and -intermittent, front -Wet arm wiper washer, rear

**OTHER STANDARD EQUIPMENT** -Large-access enclosure doors with -adjustable close/open force -Parallel lift loader linkage -Recovery hitch with pin -Remote mounted lubrication points -Vandalism protection- -lockable compartments



**MACHINE SPECIFICATIONS**

930M WHEEL LOADER	541-2671
LANE 3 ORDER	0P-9003
PREP PACK, UNITED STATES	430-2943
STEERING, STANDARD	333-6850
DIFFERENTIAL,LIMITED SLIP REAR	333-6527
ENVIRONMENT, STANDARD	536-5320
ENGINE	527-0422
HYDRAULICS, 4V, CPLR READY, SL	565-0934
HYDRAULICS, STANDARD	536-5283
LINES, AUX 3RD, STD LIFT	530-1623
JUMPER LINES, AUX 3RD, FUSION	445-4725
LIGHTS, AUX, LED, PREMIUM	559-0844
LIGHTS, ROADING, LED, RH	541-3067
CAB, DELUXE	536-5309
PRODUCT LINK, CELLULAR PL641	565-0908
TIRES,20.5R25 MX XHA2 * L3	366-6880
FENDERS, FULL COVER	430-2849
COUNTERWEIGHT, HEAVY	552-4465
TOOLBOX AUX	491-7922
KIT, SERIALIZED TECHNICAL MEDIA	0P-2491
SEAT, PREMIUM	563-5968
WARNING, BEACON, LED STROBE	333-1425
SIDE MIRROR, RH	482-5167
AUX ECM	536-5318
WEATHER, COLD START 120V	525-5964
RADIO, CD, DELUXE	333-1369
PACK, DOMESTIC TRUCK	0P-0210
BUCKET-GP, 3.0 YD3, PO	345-2822
CUTTING EDGE, BOLT ON4 PIECE	8E-4566

**WARRANTY & COVERAGE**

Standard Warranty: 12 Months/Unlimited Hours Full Machine Standard Warranty

LIST PRICE	\$257,997.00
FREIGHT & DEALER PREP	\$2,770.00
60 MONTHS OF VISION LINK SERVICE	\$0.00
<b>USA GOVERNMENTAL DISCOUNT</b>	<b>(\$89,097.00)</b>
<b>NET BALANCE DUE</b>	<b>\$171,670.00</b>
<b>TRADE IN</b>	<b>(64,500)</b>
<b>AFTER TAX BALANCE</b>	<b>\$107,170.00</b>

**ADDITIONAL CONSIDERATIONS**

- Delivery is 10-13 Weeks

**F.O.B/TERMS:**

Town of Munster Yard

**OPTIONAL COMPONENTS @ GOVERNMENTAL PRICING:**

Components	Ref No.	Qty	Sell
<b>CAT Components (Attachments)</b>			
ENVIRONMENT, MEDIUM DEBRIS	536-5340	1	\$1,875.00
RIDE CONTROL	430-2860	1	\$2,635.00
CAMERA, REAR VIEW	377-5635	1	\$700.00
GUARD, POWERTRAIN, LOWER	349-8165	1	\$910.00
GUARD, POWERTRAIN, SIDE	425-1425	1	\$385.00
GUARD, CRANKCASE	349-8163	1	\$650.00
GUARD, DRIVESHAFT	349-7940	1	\$435.00
PRECLEANER, CAB, RESPA	423-7157	1	\$2,175.00
<b>Other Components</b>			
JRB 2.75 CUBIC YARD MULTI PURPOSE BUCKET	JRB- 90H	1	\$14,700.00
JRB 416 PATTERN HYDRAULIC QUICK COUPLER	JRB 92F-0907	1	\$4,330.00
JRB 3.0 CUBIC YARD GENERAL PURPOSE BUCKET WITH BOCE & SPILL GUARD	JRB- 90D	1	\$8,550.00
LIFTING HOOK MOUNTED ON TOP SIDE OF 3.0 CYD GP BUCKET	HOOK	1	\$0.00
LINE & FITTING FOR AUXILARY HYDRAULIC CASE DRAIN	HCD	1	\$0.00
ECCO MODEL ED3701 AMBER FOUR CORNER LED STROBE WARNING LIGHTS	ED-3701	4	\$260.00
TRAFFIC SAFETY SMV EMBLEM	M10-1105-2A	1	\$200.00

**OPTIONAL WARRANTY**

930-36 MO/3000 HR PREMIER (Tier 4)	\$2,210.00
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