PULSE
TECHNOLOGY

Proposed Solution
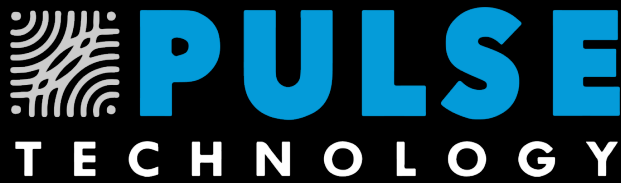
PREPARED FOR:

Town Of Munster

PROPOSAL ISSUED:

June 20, 2023

PRESENTED BY:

Chip Miceli

chip@pulsetechnology.com

(847) 879-6404

Hello Dustin,

On behalf of the entire Pulse Technology team, I want to thank you for this opportunity to present a proposal for your consideration.

You will see that Pulse Technology offers many unique benefits that other vendors cannot match. I am confident you will find that Pulse Technology will provide you with the best value.

Value is not measured by price alone. While we are competitively priced, we excel at determining and meeting our customer's needs in every way. We do this by providing the latest technology from industry leaders, exceptional business solutions, and outstanding service.

We thank you for this opportunity and look forward to working out the final configuration and program details. If you desire anything from me, please do not hesitate to contact me directly at 847-879-6404.

Sincerely,

Chip Miceli

Pulse Technology

HELLO! WE ARE PULSE TECHNOLOGY

WHO WE ARE

Pulse Technology has been leading the way in technological innovation for nearly 100 years. Previously known as Des Plaines Office Equipment, McShane's Business Solutions, and Kramer & Leonard, we have combined our expertise, products, and services to offer a complete one-stop-shop for all your office needs.

Today, Pulse Technology is known as the culmination of 3 family owned companies coming together and continuing to grow in an ever-changing digital world. With roots in Des Plaines, IL, Hammond, IN, and Merrillville, IN, Pulse Technology's humble beginnings have instilled the values we still employ today.

Through a combination of nearly 200 years of experience in the industry, we know that there is no one-size-fits-all solution when it comes to technology. Every business is different and their needs are vastly different. That is why Pulse Technology offers one of the largest arrays of technological products, services and solutions.

SCHAUMBURG, IL

———————

ROCKFORD, IL

———————

CHICAGO, IL

———————

MERRILLVILLE, IN

OUR SERVICE

PROACTIVE NOT REACTIVE

With over 40 qualified field technicians to support and service your equipment, we are proud of our approach to service. Each technician receives an average of four weeks manufacturer's training to keep up with new technology and supplies.

Our first line of attack is a proactive approach to monitoring your fleet. Pulse Technology uses remote software that alerts us at the first sign of trouble. One of our helpdesk associates will contact you to see if the problem requires a technician or can simply be fixed over the phone.

**Our helpdesk center is open from 8:30 - 5:00 pm
Monday - Friday.**

If the problem is not solvable over the phone, a technician will be dispatched and arrive at your location within *4 hours.*

Should the problem be serious enough that the machine is down for more than 16 business hours, we will supply a loaner machine to you while escalating the issue to the manufacturer, who will then repair or replace the equipment.

WHAT WE DO

MANAGED IT SERVICES

INTERACTIVE WHITEBOARDS

MANAGED PRINT SERVICES
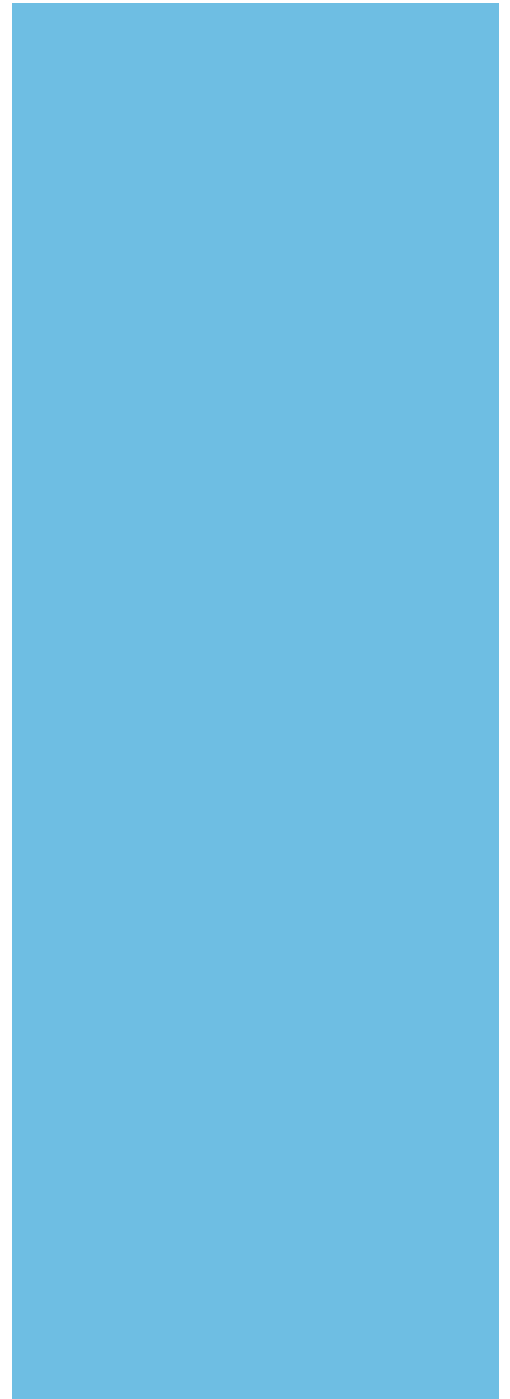
DYNAMIC VIDEO WALLS

OFFICE SUPPLIES

DOCUMENT SYSTEMS

OFFICE FURNITURE

PULSE TECHNOLOGY

AWARDS

PLATINUM LEVEL
P
SERVICE PROVIDER

SERVICE · SOLUTION · PROVIDER
Copystar
Kyocera Technology
2018

BLI Buyers Lab Reliability 2018

EASE OF Enter De

2019 BLI Buyers Lab LINE OF the YEAR
RELIABILITY 2018

BLI Buyers Lab 9 PICK

BLI Buyers Lab 8 PICK

BLI RECOMMENDED

2021 Best of Northwest Indiana Business

zeroLANDFILL

BBB ACCREDITED BUSINESS | A+ rating

CompTIA MANAGED PRINT TRUSTMARK

AABE
ANNUAL AWARDS FOR BUSINESS EXCELLENCE 2019

enx magazine
ELITE DEALER 2018
enx The Week In IMAGING

energy
ENERGY STAR

SHARP
Hyakuman Kai

GreatAmerica™
FINANCIAL SERVICES
2017 PRESTIGE DEALER

PRODUCT SPECIFICATIONS

Canon 4725i

- 10.1" TFT LCD WSVGA Color Flat-panel
- Standard: 250 GB Maximum: 1 TB
- 1200 x 1200 dpi
- Physical dimensions 32-3/8"x24"x 28-1/8"
- Power Source 110-127 Volts, 10.4
- Copier-Printer-Scan-Fax
- 1.75 GHz Dual Core Processor
- USB 2.0 x1 (Host), USB 2.0 x1 (Device)
- Up to 25 ppm (Letter) 17 ppm (Letter-R) 13 ppm (Legal) 15ppm (11" x 17")
- Weight: With DADF-BA1: Approx. 179.5 lb.
- Energy Star Certified Rated EPEAT Gold

PRODUCT SPECIFICATIONS

Canon C5850i Finishers/Three hole punch/Fax

- Print up to 50 ppm (BW/color)

- Scan up to 270 ipm (300 dpi) (BW/color, duplex)

- 6,350-sheet maximum paper capacity

- Color

- Mid-volume

- Multifunction

- Print up to 12" × 18"

- 10.1" FT LCD WSVGA Color Flat-panel

- 1000Base-T/100Base-TX/10Base-T, Wireless LAN (IEEE 802.11 b/g/n) Optional: Bluetooth Low Energy

- 5.0 GB RAM

- ENERGY STAR Certified Rated EPEAT Gold

PRODUCT SPECIFICATIONS

Canon C3930i Finishers/Fax

- Color Laser Multifunctional

- 1.8 GHz Dual Core Processor

- 10.1" TFT LCD WSVGA Color Touch-panel

- 3.5 GB RAM

- Dimensions: 22-1/4" x 28-1/2" x 35-3/8" (565 mm x 722 mm x 897 mm)

- Weight: Approx. 187.4 lb. (85 kg) including toner

- Solid State Drive: **Standard:** 256 GB **Maximum:** 1 TB

- Print/ Copy Speed: Up to 30 ppm (Letter); Up to 20 ppm (Letter-R); Up to 15 ppm (Legal/11" x 17")

- ENERGY STAR Certified Rated EPEA Gold

PULSE TECHNOLOGY

RECOMMENDATION

Qty	Machine	Description
1	Canon 4725i	25 PPM BW MFP
4	Canon C5850i	50 PPM Color MFP With Finisher, 3-Hole Punch and Fax
3	Canon C3930i	30 PPM Color MFP with Finisher and Fax

Monthly Cost

60 Month	$3,110/ month

Service Included

BW	18,000 per month
Color	17,000 per month

Includes Set up, Delivery, and Installation

TECHNOLOGY PARTNERS

- Pulse Technology partners with innovative technology companies to deliver the best of both worlds to our clients; a highly responsive, locally-owned company with attentive service, along with the resources of the world's most respected technology brands.

- Our tech partners must pass a rigorous selection process to ensure that we deliver best-in-class technology backed with responsive technical support.

MFP'S, Printers and Facsimile

Sharp's versatile MFP's keep your work-group moving ahead of the competition. With powerful copying, printing, scanning, and faxing capabilities, these multi-functioning workhorses will streamline workflow and become the center of productivity.

Printers

Kyocera is a leading provider of digital color and monochrome printers, color and monochrome multifunction products. As business printing solutions specialists, the company provides world-class printing technology and solutions designed to help manage work-flow and opti-

PULSE TECHNOLOGY

CONTACT US.

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Merrillville, IN 46410