



To: Dustin Anderson – Town Manager
From: Stephen Gunty – Director of Public Works
Meeting: September 6, 2022
Re: Purchase New 2022 Ford F250 for Street Division

Background

Munster Public Works needs to purchase one new 2022 Ford F-250 truck regular cab with utility bed to replace an existing 2014 Chevy 1500 Truck (Unit#318 in the Street Division fleet) which was scheduled for replacement in 2022 in line with the Street Division 5-Year Capital Improvement Plan.

Since 2021 only limited & short duration windows of opportunity to order new trucks have been provided by truck manufacturers. Earlier windows of opportunity were missed as we originally held out for a polymer (in lieu of steel) utility bed, which has not been available. Ford won't take new truck orders until October for delivery in Spring/Summer 2023. We placed 3 Chevy truck orders in May 2022 but have been informed that only higher-priced fully optioned crew cab trucks are currently being built for delivery in 2023. We intend to use a combined strategy of waiting until regular cab truck orders can be placed as well as purchasing new in-stock trucks as they become available from local area truck dealer inventories.

In this instance due to the uncertainties in the ordering process and time delays with receipt of new vehicles, we're opting for an appropriate truck already in stock at local dealerships and found 3 comparable vehicles matching our needs, described in the following 3 quotes.

Methodology

Bosak Ford, Burns Harbor

Chassis: Ford F-250 Reg Cab 4WD	\$45,340
Utility bed (already installed)	\$11,862
Lights & Snowplow: W.A. Jones	\$16,987 (vs. \$18,381 Lindco)
Minus Trade in Unit #318	(\$15,000)
Total	\$59,189

Bosak Chevy, Burns Harbor

Chassis: Chevy Silverado 2500 Crew Cab 4WD	\$62,786
(Utility bed included)	
Lights & Snowplow: W.A. Jones	\$16,987
Minus Trade in Unit #318	(\$15,000)
Total	\$64,773

Bosak Motor Sales, Merrillville

Chassis: Dodge Ram 2500 Reg Cab 4WD	\$53,015
Utility Bed (already installed)	\$11,495
Lights & Snowplow: W.A. Jones	\$16,987
Minus Discount	(\$4,500)
Minus Trade in Unit #318	(\$15,000)
Total	\$61,997

Budget Note: Lowest priced comparable truck found is \$59,189 price after trade-in to be funded from 2021 G.O. Bond #4413-9152121-64440. Bosak Ford requests a separate check to the selected vendor W.A. Jones whom will install the Lights & Snowplow upgrade. Therefore, two separate checks will total \$59,189 payable as follows: 1) \$42,202 to Bosak Ford, and 2) \$16,987 to W.A. Jones.

Recommendation: By motion and voice vote, approve (1) 2022 Ford Truck with utility bed purchase for a net price after trade-in of **\$59,189** from Bosak Ford to replace Unit #318, payable as follows: 1) \$42,202 to Bosak Ford, and 2) \$16,987 to W.A. Jones.