

**J & J NEWELL CONCRETE CONTRACTORS, INC.**  
**25350 S STATE STREET**  
**CRETE, ILLINOIS 60417**  
**708-862-1909**

August 31, 2022

Dear Town Manager and Town Council,

This year we have seen unprecedented times in our supply chain, inflation prices of material costs as well as cement shortages. There had been an ongoing strike in Illinois that has affected the price of ready mix and concrete cost as well as a cement shortage that has also affected the cost of the ready mix concrete price.

For over 30 years. Ozinga has given us honored our contract pricing every year. This is the first time they have not. They said there is nothing we can do and we have to pay the new price if we want any concrete. Our all area price in March was \$121.00/Yard with Ozinga.

That being said, our All Area Pricing for the 2022 has not been kept. As a matter of fact, Ozinga has cut us off in Indiana and is rationing concrete because they are on an allocation of their cement supply.

My new quote with Wille Bros. is \$134.00/Yard and Ozinga has added now \$30.00/Yard to the quote we had in July ( that was already escalated ) to \$164.00/yd.!! IF I can even get concrete in Indiana with Ozinga.

So we are planning on using Wille Bros and our cost is \$13.00 more per CY than our bid reflects. This plus the 3.12/CY in fuel cost surcharge adds to 16.12?CY more than our bid. This equates to .24/SF for 5" walk and .35/SF for 7" walk. We are requesting the town to cover these additional costs so we are able to do the job for the town on Munster.

Many thanks for your consideration,

Victoria A. Newell  
President