



# AXON

## Munster Police Department - IN

**AXON SALES REPRESENTATIVE**

Rachel Leinson

[rleinson@axon.com](mailto:rleinson@axon.com)

**ISSUED**

10/15/2020



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737

**Q-272814-44120.728RL**

Issued: 10/15/2020



**Quote Expiration: 10/31/2020**

**Account Number: 110348**

Payment Terms: Net 30  
Delivery Method: Fedex - Ground

**SHIP TO**

Daymon Johnston  
Munster Police Department - IN  
1001 RIDGE ROAD  
Munster, IN 46321  
US

**BILL TO**

Munster Police Department - IN  
1001 RIDGE ROAD  
Munster, IN 46321  
US

**SALES REPRESENTATIVE**

Rachel Leinson  
Phone:  
Email: rleinson@axon.com  
Fax:

**PRIMARY CONTACT**

Daymon Johnston  
Phone: (219) 836-6631  
Email: djohnston@munster.org

**Year 1**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	72	1	0.00	0.00	0.00
73687	EVIDENCE.COM VIEWER LICENSE	72	1	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	72	40	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	72	40	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	72	2,000	0.00	0.00	0.00
73680	RESPOND DEVICE PLUS LICENSE	72	40	0.00	0.00	0.00
73681	AXON RECORDS FULL	72	40	0.00	0.00	0.00
73739	PERFORMANCE LICENSE	72	40	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	72	40	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	72	40	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	72	40	0.00	0.00	0.00
73735	REDACTION ASSISTANT 31-50 SWORN AGENCY-WIDE LICENSE	60	1	0.00	0.00	0.00
73695	CITIZEN FOR COMMUNITIES 31-50 SW AGENCY-WIDE LICENSE	72	1	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	72	12	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	72	4	0.00	0.00	0.00

## Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		40	0.00	0.00	0.00
75015	SIGNAL SIDEARM KIT		40	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		1	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		120	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		120	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		40	699.00	699.00	27,960.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		40	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		40	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK		5	1,495.00	1,495.00	7,475.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		5	43.90	43.90	219.50
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		1	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		40	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		40	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		80	0.00	0.00	0.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		80	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		80	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		80	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		80	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		48	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		48	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		1	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		1	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		1	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		44	0.00	0.00	0.00

## Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>						
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		40	0.00	0.00	0.00
<b>Other</b>						
73820	OFFICER SAFETY PLAN 7 PLUS	72	40	0.00	0.00	0.00
73821	OFFICER SAFETY PLAN 7 PLUS PAYMENT	12	40	2,748.00	1,728.00	69,120.00
Not Eligible TASER 7 INSTRUCTOR COURSE VOUCHER	Not Eligible TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
Not Eligible/ Customer Declined Channel Services	Not Eligible/Customer Declined Channel Services		40	0.00	0.00	0.00
Not Eligible TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	Not Eligible TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET		1	0.00	0.00	0.00
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	72	40	0.00	0.00	0.00
20249	VR EMPATHY DEVELOPMENT STARTER CONTENT ACCESS	72	40	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	72	40	0.00	0.00	0.00
Evidence.com Channel Services SMA Not Required	Evidence.com Channel Services SMA Not Required		40	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	72	5	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		1	0.00	0.00	0.00

## Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other (Continued)</b>						
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		5	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00
<b>Services</b>						
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
85144	AXON STARTER		1	2,750.00	2,750.00	2,750.00
Subtotal						109,396.50
Estimated Shipping						0.00
Estimated Tax						0.00
Total						109,396.50

## Year 1: Fleet 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
71088	AXON FLEET 2 KIT		18	1,560.00	1,560.00	28,080.00
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	12	18	0.00	0.00	0.00
80215	FLEET EVIDENCE.COM UNLIMITED STORAGE PAYMENT		18	408.00	408.00	7,344.00
11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD ESSENT (PRIME)		18	0.00	0.00	0.00
71200	FLEET ROUTER ANTENNA, COMPACT 5-IN-1, BLACK		18	0.00	0.00	0.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET		18	0.00	0.00	0.00
<b>Other</b>						
87050	FLEET VIEW XL ACCESS LICENSE	12	18	0.00	0.00	0.00
87051	FLEET VIEW XL LICENSE PAYMENT	12	18	348.00	348.00	6,264.00
No Custom Triggers	No Custom Triggers (Declined)		18	0.00	0.00	0.00
<b>Services</b>						
74063	STANDARD FLEET INSTALLATION (PER VEHICLE)		18	0.00	0.00	0.00
Subtotal						41,688.00
Estimated Tax						0.00
Total						41,688.00

## Year 1: Air

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
12348	AXON AIR, MAVIC 2 ENTERPRISE IPAD HOLDER		2	10.00	10.00	20.00
12325	AXON AIR, IPAD MINI		2	450.00	450.00	900.00
12349	AXON AIR, MAVIC 2 ENTERPRISE IPAD CHARGING CABLE		2	6.00	6.00	12.00
12321	AXON AIR, MAVIC 2 FLY MORE KIT		2	469.00	469.00	938.00
<b>Other</b>						
Axon Air Rapid Response Thermal Bundle	Axon Air Rapid Response Thermal Bundle		2	0.00	0.00	0.00
12316	AXON AIR, MAVIC 2 ENTERPRISE DUAL		2	3,350.00	3,350.00	6,700.00
12338	AXON AIR EVIDENCE.COM LICENSE	12	2	0.00	0.00	0.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	2	900.00	900.00	1,800.00
<b>Services</b>						
12328	AXON AIR, ON-SITE TRAINING		1	2,500.00	2,500.00	2,500.00
					Subtotal	12,870.00
					Estimated Tax	0.00
					Total	12,870.00

## Trade-In Credit

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other</b>						
20104	TASER 7 TRADE-IN UPFRONT PURCHASE		40	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

## Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
73202	AXON BODY 3 - NA10		1	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		1	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		1	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		1	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		1	0.00	0.00	0.00
<b>Other</b>						
73827	AB3 CAMERA TAP WARRANTY	12	1	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

## Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, ACCESS	12	36	0.00	0.00	0.00
80400	FLEET, VEHICLE LICENSE, ACCESS	12	18	0.00	0.00	0.00
80401	FLEET 3, ALPR LICENSE, 1 CAMERA, ACCESS	12	18	0.00	0.00	0.00
80402	RESPOND DEVICE LICENSE - FLEET 3 - ACCESS	12	18	0.00	0.00	0.00
<b>Hardware</b>						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		80	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		80	0.00	0.00	0.00
72036	FLEET 3 STANDARD 2 CAMERA KIT		18	0.00	0.00	0.00
72034	FLEET SIM		18	0.00	0.00	0.00
<b>Other</b>						
73821	OFFICER SAFETY PLAN 7 PLUS PAYMENT	12	40	2,748.00	2,748.00	109,920.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00

## Year 2 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other (Continued)</b>						
80425	TAP, FLEET 3, 2 CAMERA KIT, 1 REFRESH ACCESS		18	0.00	0.00	0.00
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	18	2,496.00	2,496.00	44,928.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	2	900.00	900.00	1,800.00
					Subtotal	158,520.00
					Estimated Tax	0.00
					Total	158,520.00

## Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		80	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		80	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		80	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		80	0.00	0.00	0.00
<b>Other</b>						
73821	OFFICER SAFETY PLAN 7 PLUS PAYMENT	12	40	2,748.00	2,748.00	109,920.00
73309	AXON CAMERA REFRESH ONE		40	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		5	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	18	2,496.00	2,496.00	44,928.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	2	900.00	900.00	1,800.00
					Subtotal	158,520.00
					Estimated Tax	0.00
					Total	158,520.00



## Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		80	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		80	0.00	0.00	0.00
<b>Other</b>						
73821	OFFICER SAFETY PLAN 7 PLUS PAYMENT	12	40	2,748.00	2,748.00	109,920.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	18	2,496.00	2,496.00	44,928.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	2	900.00	900.00	1,800.00
					Subtotal	158,520.00
					Estimated Tax	0.00
					Total	158,520.00

## Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		80	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		80	0.00	0.00	0.00
<b>Other</b>						
73821	OFFICER SAFETY PLAN 7 PLUS PAYMENT	12	40	2,748.00	2,748.00	109,920.00
73310	AXON CAMERA REFRESH TWO		40	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		5	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	4	468.00	468.00	1,872.00
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	18	2,496.00	2,496.00	44,928.00

## Year 5 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other (Continued)</b>						
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	2	900.00	900.00	1,800.00
					Subtotal	158,520.00
					Estimated Tax	0.00
					Total	158,520.00

## Year 6

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	132	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	12	44	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	12	40	0.00	0.00	0.00
73735	REDACTION ASSISTANT 31-50 SWORN AGENCY-WIDE LICENSE	12	1	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	12	40	0.00	0.00	0.00
<b>Other</b>						
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		18	0.00	0.00	0.00
80459	FLEET 3 ADVANCED BUNDLE WITH TAP PAYMENT	12	18	2,496.00	2,496.00	44,928.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	44	468.00	468.00	20,592.00
73835	AUTO TAGGING LICENSE PAYMENT	12	40	180.00	180.00	7,200.00
73484	REDACTION ASSISTANT 31-50 SWORN PAYMENT	12	1	7,500.00	7,500.00	7,500.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	40	288.00	288.00	11,520.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	2	900.00	900.00	1,800.00

Year 6 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services						
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
					Subtotal	93,540.00
					Estimated Tax	0.00
					Total	93,540.00
					Grand Total	891,574.50

## Discounts (USD)

Quote Expiration: 10/31/2020

List Amount	932,374.50
<b>Discounts</b>	<b>40,800.00</b>
<b>Total</b>	<b>891,574.50</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1	109,396.50
Year 1: Fleet 2	41,688.00
Year 1: Air	12,870.00
Trade-In Credit	0.00
Spares	0.00
Year 2	158,520.00
Year 3	158,520.00
Year 4	158,520.00
Year 5	158,520.00
Year 6	93,540.00
<b>Grand Total</b>	<b>891,574.50</b>

## Notes

If, prior to the shipment of drone hardware listed on this quote, the U.S. government imposes additional import tariffs and/or duties on drone hardware, then the parties agree that Axon may, in its sole discretion, increase the price of the above-mentioned drone hardware by the same percentage of said tariff and/or duty increase. The Customer shall pay the increased price as reflected on the invoice provided by Axon to the Customer, per the terms of this agreement.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

## Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

<b>Signature:</b>	_____	<b>Date:</b>	_____
<b>Name (Print):</b>	_____	<b>Title:</b>	_____
<b>PO# (Or write N/A):</b>	_____		

Please sign and email to Rachel Leinson at [rleinson@axon.com](mailto:rleinson@axon.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

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### \*\*\*Axon Internal Use Only\*\*\*

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

## ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	