

FOR IMMEDIATE RELEASE

November 16, 2016



FOR ADDITIONAL INFORMATION

Rick Calinski
NIPSCO Public Affairs
1-219-853-4405

NIPSCO Installing New LED Street Lights Across Northern Indiana
Light retrofit program helps save energy and money

Merrillville, Ind. — Today, NIPSCO announced plans to convert existing street lights to light-emitting diode (LED) technology through its LED Street Light Program. NIPSCO-owned street lights will be changed at no additional cost to participating communities. This program is the first of its kind in Indiana.

The new LED street lights will bring a number of advantages to communities over the traditional, high pressure sodium (HPS) street light sources, including:

- **Lower energy usage:** Current estimates for the proposed program indicate a 22 percent reduction in energy costs.
- **Longer life span:** The new LED lights have a 10-year warranty and a 20-year expected life.
- **Lower maintenance cost:** Traditional HPS lights require service every two to three years on average.
- **More visible and uniform lighting:** LED lights produce a light that appears whiter, similar to moonlight. The result is a more uniform light pattern that improves visibility.
- **Faster on-off switching:** HPS lights take time to heat up once switched on, while LEDs turn on instantly.

Before implementing the program, NIPSCO trialed the LED street technology in several northern Indiana communities in 2014 and 2015.

Installation of the new LED street lights began this month in Dyer, Griffith and Winfield and will continue through 2022. During the installation process, there may be some intermittent lane closures to ensure safety of workers and residents. Work will be performed during normal weekday business hours.

For more information, please visit NIPSCO.com/LEDStreetLight.

About NIPSCO: Northern Indiana Public Service Company (NIPSCO), with headquarters in Merrillville, Indiana, has proudly served the energy needs of northern Indiana for more than 100 years. As Indiana's largest natural gas distribution company and the second-largest electric distribution company, NIPSCO serves approximately 810,000 natural gas and 460,000 electric customers across 32 counties. NIPSCO is part of NiSource's (NYSE: NI) seven regulated utility companies. NiSource is one of the largest fully regulated utility companies in the United States, serving approximately 4 million natural gas and electric customers through its local Columbia Gas and NIPSCO brands. More information about NIPSCO and NiSource is available at NIPSCO.com and NiSource.com.

###

LED Street Lights Coming Soon!



ABOUT NIPSCO'S LED STREET LIGHT PROGRAM

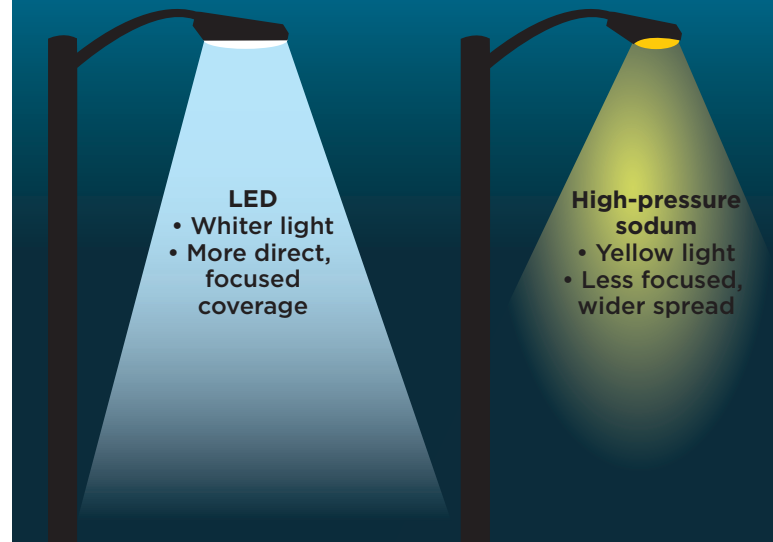
This program will convert existing NIPSCO-owned street lights to Light-Emitting Diode (LED) technology.

LEDs have a number of advantages over traditional, high pressure sodium (HPS) street light sources, including:

- lower energy use
- longer lifespan
- lower maintenance costs
- more visible and uniform light output
- faster on/off switching

NIPSCO-owned street lights will be changed at no cost to participating communities.

APPEARANCE



ENERGY SAVINGS

Current estimates for the proposed program indicate a 22% reduction in energy costs.

LOW MAINTENANCE

LED: 10 year warranty; 20 year expected life

HPS: requires service every 2-3 years @ \$150-\$200/visit

FAQs

Will the light color look different?

Traditional street lights have a yellow/orange color to them. LED lights produce a light that appears whiter, similar to moonlight. The result is a higher light quality that improves visibility.

Will the lights be brighter?

LED lights are not any brighter than traditional street lights in terms of light levels (which are measured in lumens). However, the light they produce does appear cleaner and whiter, creates a more uniform light pattern and allows colors to seem more natural in the dark.

Will the light pole look different?

Only the light head will change.

Will all communities be changing to LED street lights?

All communities in NIPSCO's electric service territory will see company-owned street lights retrofitted with new LED technology. NIPSCO's goal is to complete this work by 2021.

What impacts will this project have on the community?

There will be minimal impact on the communities while the retrofit project is completed. The work will be performed during normal weekday business hours. As lights are usually near roads, there might be intermittent lane closures to ensure the safety of workers and residents. All appropriate traffic control will be used.

QUESTIONS?

Visit NIPSCO.com/LEDStreetLight or call 1-800-4NIPSCO (1-800-464-7726).