



NetworkSolutions

Town Wireless

Quote # 086693

Version 2

Town of Munster

Mark LeBlanc

WHY we do is as important as WHAT we do

PROJECT CONTACTS

NSI Roles

Mark LeBlanc
Account Manager

Phone: (574) 302-2552
Email: markl@nsi1.com

Nikea Jamison
Sales Support Specialist

Phone: 574.271.0900
Email: nikeaj@nsi1.com

Town of Munster Roles

James Marino

Phone: (219) 836-6900
Email: jmarino@munster.org

BILLING DETAILS

This quote is in accordance to the terms and conditions of the Quantity Purchase Agreement with the State of Indiana. For pricing to be valid the following information must be on your PO, and agreed upon. QPA 12921, EDS #D20-3-12921

Products

Part Number	Product Description	Price	Qty	Ext. Price
CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	\$1,002.99	48	\$48,143.52
C9124AXD-B	Wi-Fi 6 Outdoor AP, Directional Ant, -B Regulatory Domain	\$1,623.22	4	\$6,492.88
AIR-DNA-E-5Y	Wireless Cisco DNA On-Prem Essential, 5Y Term Lic	\$243.97	4	\$975.88

Subtotal: **\$55,612.28**

Training Credits

Part Number	Product Description	Price	Qty	Ext. Price
TRN-CLC-000	10 TRAINING CREDIT. EXPIRES IN 1 YR. TEAM CAPTAIN REQUIRED	\$910.00	2	\$1,820.00
SALES DEPT CREDIT	Credits Given By Sales Dept	(\$910.00)	2	(\$1,820.00)

Subtotal: **\$0.00**

Cisco Networking Subscription - 3-Year Option

Part Number	Product Description	Price	Qty	Ext. Price
Term: 36 months Billing Frequency: Prepaid Auto Renews for 0 months if not canceled within 45 days of renewal date				
CISCO-NETWORK-SUB	Cisco Networking Subscription	\$0.00	1	\$0.00
LIC-CW-E	Cisco Wireless License Essentials	\$247.50	48	\$11,880.00
LIC-SPACES-ESS	Cisco Spaces Essentials for Cisco Wireless Essentials	\$0.00	48	\$0.00
SVS-LOSPT-CN	Cisco Network Product Support	\$0.00	1	\$0.00

Subtotal: **\$11,880.00**

Cisco Networking Subscription - 5-Year Option

* Optional

Part Number	Product Description	Price	Qty	Ext. Price
Term: 60 months Billing Frequency: Prepaid Auto Renews for 0 months if not canceled within 45 days of renewal date				
CISCO-NETWORK-SUB	Cisco Networking Subscription	\$0.00	1	\$0.00
LIC-CW-E	Cisco Wireless License Essentials	\$412.50	48	\$19,800.00
LIC-SPACES-ESS	Cisco Spaces Essentials for Cisco Wireless Essentials	\$0.00	48	\$0.00
SVS-LOSPT-CN	Cisco Network Product Support	\$0.00	1	\$0.00

* Optional Subtotal: **\$19,800.00**

Town Wireless

Prepared by:

Network Solutions, Inc

Mark LeBlanc
 (574) 302-2552
 markl@nsi1.com

Prepared for:

Town of Munster

1005 Ridge Road
 Munster, IN 46321
 James Marino
 (219) 836-6900
 jmarino@munster.org

Quote Information:

Quote #: 086693

Version: 2
 Delivery Date: 11/18/2025
 Expiration Date: 12/18/2025

One-Time Summary

Description	Amount
Products	\$55,612.28
Training Credits	\$0.00
Cisco Networking Subscription - 3-Year Option	\$11,880.00

One-Time Total: **\$67,492.28**

*Optional Expenses

Description	One-Time
Cisco Networking Subscription - 5-Year Option	\$19,800.00

Optional Subtotal: **\$19,800.00**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Network Solutions, Inc

Town of Munster

Signature: 

Signature: _____

Name: Mark LeBlanc

Name: James Marino

Title: Account Manager

Date: _____

Date: 11/18/2025

Terms and Conditions

1. **SHIPPING AND HANDLING.** All equipment purchased by Customer (the "Equipment") is provided FOB at the shipping location. Shipment will be made as specified by Customer and Customer is solely responsible for all expenses in connection with the delivery of the Equipment. The Equipment will be deemed accepted by Customer upon receipt.
2. **PURCHASE PRICE AND TAXES.** Customer shall pay to Network Solutions, Inc. the purchase price set forth in the applicable invoice ("Purchase Price") for each item of Equipment and installation. Customer hereby grants and Network Solutions, Inc. reserves a purchase money security interest in the Equipment and the proceeds thereof as a security for its obligations hereunder until payment of the full Purchase Price to Network Solutions, Inc. Customer authorizes Network Solutions, Inc. to file financing statements to perfect its purchase money security interest. Customer acknowledges that in the event of Customer's default and the exercise by Network Solutions, Inc. of its security interest in the Equipment, all of Customer's systems and activities which depend on the Equipment will be disrupted or rendered inoperable. The Purchase Price is due and payable upon delivery of the Equipment in accordance with the terms on the face of the invoice. Customer shall pay all taxes and other governmental charges assessed in connection with the rental, use or possession of the Equipment including, without limitation, any and all sales and/or use taxes and personal property taxes.
3. **PAST DUE INVOICES.** Invoices are payable Net 30. Interest charges shall accrue from that date. In the event of past due invoices, Customer agrees to pay to Network Solutions, Inc., as interest, an amount equal to 2% per month, or the maximum provided by law, (whichever is less) for invoice amounts that are past due. Should Network Solutions, Inc. be forced to initiate legal action to collect unpaid amounts from past due invoices, Customer agrees to pay Network Solutions, Inc.'s reasonable attorney's fees and costs of collection in addition to the interest described above
4. **TITLE.** Customer shall acquire title to the Equipment upon full payment of the purchase price(s) set forth herein. Notwithstanding the foregoing, Network Solutions, Inc. and any licensor of rights to Network Solutions, Inc. shall retain title to and rights in the intellectual property (whether or not subject to patent or copyright) and content contained in the materials supplied under the terms of this Agreement.
5. **RETURNS.** All returns must be approved by Network Solutions, Inc. and a RMA number assigned prior to return shipment. Customary restocking fees of 15% will apply to all non-defective returns. Returns delivered to Network Solutions, Inc. without prior consent will be rejected and returned. If evaluation product is not returned at the end of the evaluation period, evaluation unit invoices are due and payable as set forth in Section 3 above.
6. **SELECTION OF EQUIPMENT; MANUFACTURER WARRANTY.** Customer acknowledges that customer has selected the Equipment and disclaims any statements made by Network Solutions, Inc. Customer acknowledges and agrees that use and possession of the Equipment by Customer shall be subject to and controlled by the terms of any manufacturer's or, if appropriate, supplier's warranty, and Customer agrees to look solely to the manufacturer or, if appropriate, supplier with respect to all mechanical, service and other claims, and the right to enforce all warranties made by said manufacturer are hereby, to the extent Network Solutions, Inc. has the right, assigned to Customer. **THE FOREGOING WARRANTY IS THE EXCLUSIVE WARRANTY AND IS IN LIEU OF ANY ORAL REPRESENTATION AND ALL OTHER WARRANTIES AND DAMAGES, WHETHER EXPRESSED, IMPLIED OR STATUTORY. NETWORK SOLUTIONS, INC. HAS NOT MADE NOR DOES MAKE ANY OTHER WARRANTIES OF ANY KIND, EXPRESSED OR IMPLIED, INCLUDING WITHOUT LIMITATION ANY WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, MERCHANTABILITY, OR OF NONINFRINGEMENT OF THIRD PARTY RIGHTS AND AS TO NETWORK SOLUTIONS, INC. AND ITS ASSIGNEES, CUSTOMER PURCHASES THE EQUIPMENT "AS IS".**
7. **LIMITATION OF LIABILITY.** Network Solutions, Inc.'s entire liability for any damages which may arise hereunder, for any cause whatsoever, and regardless of the form of action, whether in contract or in tort, including Network Solution, Inc.'s negligence, or otherwise, shall be limited to the Purchase Price paid by Customer for the Equipment. **IN NO EVENT WILL NETWORK SOLUTIONS, INC. BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, OR FOR ANY LOSS OF BUSINESS OR PROSPECTIVE BUSINESS OPPORTUNITIES, PROFITS, SAVINGS, INFORMATION, USE OR OTHER COMMERCIAL OR ECONOMIC LOSS, EVEN IF NETWORK SOLUTIONS, INC. HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.**
8. **GOVERNING LAW; DISPUTE RESOLUTION.** This Agreement is made under and will be governed by and construed in accordance with the laws of the State of Indiana (except that body of law controlling conflicts of law) and specifically excluding from application to this Agreement that law known as the United Nations Convention on the International Sale of Goods. The parties will endeavor to settle amicably by mutual discussions any disputes, differences, or claims whatsoever related to this Agreement. Failing such amicable settlement, any controversy, claim, or dispute arising under or relating to this Agreement, including the existence, validity, interpretation, performance, termination or breach thereof, the parties to this Agreement hereby consent to jurisdiction and venue in the courts of the state of Indiana.
9. **SUBSCRIPTION TERM.** For Active User Subscription services provided for a specified term, the following applies:
 - A purchase of an Active User Subscription is an obligation on the part of the Customer to purchase that service for the duration of the Subscription term. The Subscription Term may be for one (1), two (2), three (3) or five (5) years.
 - Network Solutions, Inc has a constant obligation to recalculate the Subscription quantity and Minimum Subscription Fee at the end of every subscription period, should the Subscription quantity increase. Customer agrees to compensate Network Solutions based on the actual Subscription quantity at the end of the Subscription period. Each consecutive twelve (12) month period in a Subscription Term is a Subscription Period.
 - A subscription may not be terminated without cause by either party at any time during the Subscription Term. The Subscription Term shall begin from the earlier of (a) the service activation date, or (b) upon expiration of the Activation Grace Period adjusted for any delay in subject to the Activation Grace Period section.

Terms and Conditions

10. NON-SOLICIT. Customer agrees that, during the term of this Agreement and for a period of one (1) year thereafter, customer shall not without NSI's written consent, directly or indirectly: Solicit any personnel of NSI or its affiliates to accept any employment with customer or any other employer. In the event that customer breaches its obligations listed, then customer shall pay to NSI an amount equal to \$100,000 (Liquidated Damages). The parties intend that the NSI Breach Liquidated Damages constitute compensation, and not a penalty. The parties acknowledge and agree that NSI's harm caused by such breach would be impossible or very difficult to accurately estimate, and the NSI breach Liquidated Damages are a reasonable estimate of the anticipated or actual harm that might arise from such breach by customer.

11. MISCELLANEOUS. The above terms and conditions are the only terms and conditions upon which Network Solutions, Inc. is willing to sell the Equipment and supersede all previous agreements, promises or representations, oral or written. (ELDS01 JST 139057v2)