

Description	(US DOLLAR)	Price
Factory List Prices:		
Product Items	\$150,374.00	
Service Items	\$5,586.00	
Total Factory List Price Including Options		\$155,960.00
Total Goods Purchased:		\$3,265.00
Material - Price Increases	\$1,000.00	
Pack, PDI, Per Diem	\$1,700.00	
Total Preparation And Delivery:		\$2,700.00
Freight	\$3,100.00	
Total Freight:		\$3,100.00
Total Factory List Price Including Freight:		\$165,025.00
Less Customer Allowance:		(\$58,775.77)
Total Vehicle Price:		\$106,249.23
Total Body/Allied Equipment:		\$141,456.66
Total Sale Price:		\$247,705.89
Total Per Vehicle Sales Price:		\$247,705.89
Less Trade-In Allowance:		(\$25,000.00)
Total Net Sales Excluding Taxes:		\$222,705.89
Doc Fee	\$164.00	
Total Taxes:		\$164.00
Net Sales Price:		\$222,869.89

International Trucks is pleased to provide you with this proposal compliant with all terms of the Sourcewell Vehicles and Chassis Contract #060920-NVS awarded to Navistar, Inc for new International Trucks. If you have any questions regarding enrollment in Sourcewell or detailed contract terms and conditions, please see your International Truck sales representative. SOURCEWELL CONTRACT IS CURRENTLY BEING UPDATED, CANNOT PLACE ORDER UNTIL UPDATED CONTRACT IS IN PLACE.

Approved by Seller:

Official Title and Date

Authorized Signature

RUSH TRK CTR OF IN  
1440 TEXAS ST.  
GARY IN 46402 - 3016  
(219)240-2300

This proposal is not binding upon the seller without  
Seller's Authorized Signature

Accepted by Purchaser:

Firm or Business Name

Authorized Signature and Date

Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.