



To: Jim Marino, Town Manager
From: Chief Mark Hajduk
Date: December 2 2025
Re: Tower Ladder Purchase

Background

The Fire Department seeks permission to purchase a new 100ft E-one Tower Ladder truck

The price of the 100ft Tow E-One Tower Ladder is \$ **2,075,288.00**. A copy of the sales contract is attached.

Fire apparatus have a life expectancy of 20 years. The current Tower Ladder is a 2001 American LaFrance (24 years old). American LaFrance has been out of business since 2014. A lot of parts for this apparatus were discontinued since 2018 and have to be made special. Example, in 2018 the turntable swivel failed, after we found someone to make the part, the total down time was 118 days and cost over \$25,000.00 to have made and installed.

By purchasing this Tower Ladder, we save over \$650,000.00 dollars and only have to wait 1 year for delivery. Current average cost of this apparatus is approximately \$2,700,000.00 and an average lead time of 3 years. This purchase is listed in Sourcewell.

Budget Note

The purchase price of \$ **2,075,288.00** will be funded from the 2026 General Obligation Bond proceeds

Recommendation

By motion and voice vote, approve purchase from Fire Service Inc. of the 100 ft E-One Tower ladder as outlined in the purchase agreement.