

Memo



To: Munster Town Council
From: Deputy Chief of Police Daymon Johnston
CC: Chief of Police Stephen Scheckel
Date: June 16, 2025
Re: Axon Contract Renewal

It is time to renew our contract and services with Axon which currently cover the department's body cameras, squad car cameras, tasers and digital evidence management. We are pleased with their services and products that we currently utilize and we believe that they are the best fit for our agency now and in the future. We have negotiated a ten-year contract with Axon to provide us with upgrades to our current equipment and software along with additional enhancements to assist our agency with the addition of software that acts as a virtual real time crime center (FUSUS). By negotiating the ten-year contract, we cap inflation to 4% annually. Inflation has typically been between 3% and 10% each year. We are also able to lock in special pricing and bundles that are currently available.

The bundle we are requesting and have negotiated is the Officer Safety Plan (OSP) 10+ with AI. This bundle is similar to our previous contract but with upgraded equipment and software to include the latest version of taser (Taser 10), virtual reality training (with handgun and taser training), the FUSUS software, a new interview room setup with a mobile interview room option, and regular equipment and software updates and refreshes throughout the ten-year contract. This bundle also includes Artificial Intelligence (AI). AI in law enforcement is the future just like it is in every other part of our technology-laden world. Currently, AI includes real-time language translation, transcription services of body cameras, report writing and the ability to group multiple body camera footage and transcriptions into one case and provide a brief over all of the information. This option will lock us into the introductory rate for these services over the ten-year contract. The price of AI services is anticipated to steadily climb as more and more functionality is included. Any improvements or additions to the AI services over the ten (10) years of the contract are also included in this package. Total for this contract is \$4,099,496.57; \$442,348.55 for the first year and \$406,349.78 for the next nine (9) years.

We are also reconciling all of our outstanding and add-on contracts under one contract with this renewal. We will be receiving transfer credits from our previous contracts to bring them all under this new ten-year contract. The total savings for this contract with AI is \$2,468,060.54 due to the savings calculated by large discounts, the introductory price of AI, and the bundling of services over the inflation capped rate of 4% over the ten-year contract.

Recommendation

By motion and roll call vote, authorize the Town of Munster to enter into a contract with Axon Enterprises for the OSP10+ with AI 10 Year Bundle for \$4,099,496.57.