

# **Corporate Overview**

Neptune Equipment Company is a third-generation family-owned business founded in 1934 and incorporated in 1956. In 2014, the company announced its new brand name: NECO.

Our company has three divisions:

The **Sales Division** with Neptune Technology Group as its primary supplier offers water meters and meter reading systems.

The **Field Service Division** provides water meter testing, meter installation, project management and a variety of additional services for the Water Utility Industry.

The **Technical Service Division** supports our meter reading systems and offers data hosting, software development, IT support and other services to the Water Utility Industry.

#### **Home Office**

11082 Southland Road Cincinnati, OH 45240 513-851-8008 (p) 513-851-8009 (f)

# **Corporate Officers**

Robert Becker, Owner Matt Becker, President

#### Neptune Technology Group Level One Distributor

In 2002, NECO was named a Level One Distributor for Neptune Technology Group. This designation has several significant components:

We maintain a staff certified to provide training and ongoing support for water meter reading systems customers. Our Systems Support Specialists are certified to provide local support for the life of all Neptune reading systems.

We participate actively in strategic planning sessions with Neptune Technology.

We are given an exclusive geographic territory in Kentucky and Ohio, along with all necessary tools and factory training, to sell and support new Neptune products as they become available. We also serve as a conduit for our customers directly to those responsible for product development.

### **Sales Division**

NECO represents Neptune Technology Group, selling water meters, AMR and AMI systems in Ohio and Kentucky. They also represent our Field and Technical Service Divisions, offering solutions beyond those available through the products alone. Our sales team includes:

Bill Howell	Kentucky Sales Manager
Brad Warning	Territory Manager, Western Kentucky
Kelly Byrd	Ohio Sales Manager
Nathan Scott	Territory Manager, Southwest Ohio
Drew Leitwein	Territory Manager, Northeast Ohio
Bryce Sanborn	Territory Manager, Central Ohio
Korey Williams	Territory Manager, Northwest Ohio

# **Field Services Division**

NECO has been providing Field Services to the Water Utility Industry since 1995. Initially formed to offer large meter testing and repair, our Field expertise and variety of services have grown considerably over the last 28 years. NECO Field Services Division has performed over 200,000 installations, both in house and pit settings.

# **Field Division Management Team**

Brent Hensley	Vice President, Operations
Mike Jones	Field Supervisor
Kyle Forsee	Field Supervisor
Gavin Moreno	Field Supervisor
Kendra Peterson	Project Coordinator
Jesus Morales	Crew Leader
Dylan Clevenger	Crew Leader
Mark Brookes	Crew Leader
Tommy Thompson	Crew Leader
Will Engle	Large Meter/AMI Supervisor
Verondtae Wilkinson	Large Meter Technician
Tristian Pitz	Large Meter Technician
Lisa Smiddy	Data Auditing Manager

#### **Customer Service and Call Center**

Our Customer Service Department and Call Center handles the appointment scheduling for all of our projects as well as general customer service. The Call Center is easily expanded using remote server access technology and VOIP communications are scheduled by phone or online through our web site.