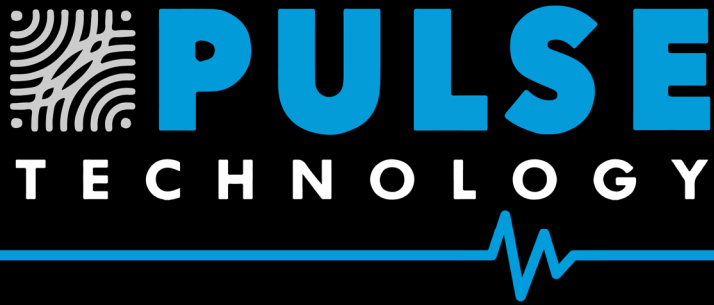




Proposed Solution

PREPARED FOR:

Munster Fire Dept

PROPOSAL ISSUED:

April 15, 2022

PRESENTED BY:

Chip Miceli

Chip@pulsetechnology.com

(847) 879-6404



EXECUTIVE SUMMARY

On behalf of the entire Pulse Technology team, I want to thank you for this opportunity to present a proposal for your consideration.

You will see that Pulse Technology offers many unique benefits that other vendors cannot match. I am confident you will find that Pulse Technology will provide you with the best value.

Value is not measured by price alone. While we are competitively priced, we excel at determining and meeting our customer's needs in every way. We do this by providing the latest technology from industry leaders, exceptional business solutions, and outstanding service.

We thank you for this opportunity and look forward to working out the final configuration and program details. If you desire anything from me, please do not hesitate to contact me directly at 847-879-6404.

Sincerely,

Chip Miceli
Pulse Technology



HELLO! WE ARE



WHO WE ARE

Pulse Technology has been leading the way in technological innovation for nearly 100 years. Previously known as Des Plaines Office Equipment, McShane's Business Solutions, and Kramer & Leonard, we have combined our expertise, products, and services to offer a complete one-stop-shop for all your office needs.

Today, Pulse Technology is known as the culmination of 3 family owned companies coming together and continuing to grow in an ever-changing digital world. With roots in Des Plaines, IL, Hammond, IN, and Chesterton, IN, Pulse Technology's humble beginnings have instilled the values we still employ today.

Through a combination of nearly 200 years of experience in the industry, we know that there is no one-size-fits-all solution when it comes to technology. Every business is different and their needs are vastly different. That is why Pulse Technology offers one of the largest arrays of technological products, services and solutions.

SCHAUMBURG, IL

ROCKFORD, IL

CHICAGO, IL

CHESTERTON, IN



OUR SERVICE

PROACTIVE NOT REACTIVE

With over 40 qualified field technicians to support and service your equipment, we are proud of our approach to service. Each technician receives an average of four weeks manufacturer's training to keep up with new technology and supplies.

Our first line of attack is a proactive approach to monitoring your fleet. Pulse Technology uses remote software that alerts us at the first sign of trouble. One of our helpdesk associates will contact you to see if the problem requires a technician or can simply be fixed over the phone.

**Our helpdesk center is open from 8:30 - 5:00 pm
Monday - Friday.**

If the problem is not solvable over the phone, a technician will be dispatched and arrive at your location within *4 hours*.

Should the problem be serious enough that the machine is down for more than 16 business hours, we will supply a loaner machine to you while escalating the issue to the manufacturer, who will then repair or replace the equipment.



WHAT WE DO

**MANAGED IT
SERVICES**



**INTERACTIVE
WHITEBOARDS**



**MANAGED PRINT
SERVICES**



**DYNAMIC VIDEO
WALLS**



**OFFICE
SUPPLIES**



**DOCUMENT
SYSTEMS**



**OFFICE
FURNITURE**





SHARP

Hyakuman Kai



PRODUCT SPECIFICATIONS



SHARP MX-B467P

- 46 ppm B&W networked printer
- 1,200 x 1,200 dpi printing delivers clear images and text
- Automatic two-sided function for duplex printing
- Confidential Print helps ensure output security via simple PIN
- Direct printing of TIFF, JPEG, PDF, or XPS files
- Easily print documents from mobile devices
- Easy-to-use 2.4" (diagonal) LCD panel with operation keys
- Standard PCL[®] 6 and PostScript[®] 3[™] compatible printing

PRODUCT SPECIFICATIONS



SHARP MX-C407P

- Productive printing speeds up to 40 ppm
- PCL®6 and PostScript® 3™ printing systems
- 1,200 x 1,200 dpi print resolution
- 4.3-inch touchscreen display
- Automatic two-sided function for duplex printing
- Easily print documents from mobile devices
- Print envelopes through the standard paper drawer or bypass tray
- Standard direct printing of Microsoft® Office file formats

QTY	MODEL	DESCRIPTION
1	Sharp MX-B467P	46ppm B&W Printer
1	Sharp MX-C407P	40 ppm Printer
INCLUDED SERVICE AGREEMENT		
IMAGES INCLUDED		Unlimited
MONTHLY LEASE		
36 Month		\$ 94. ⁰⁰ /month
<i>Includes Delivery, Setup, and Installation</i>		

TECHNOLOGY PARTNERS

- Pulse Technology partners with innovative technology companies to deliver the best of both worlds to our clients; a highly responsive, locally-owned company with attentive service, along with the resources of the world's most respected technology brands.
- Our tech partners must pass a rigorous selection process to ensure that we deliver best-in-class technology backed with responsive technical support.

MFP'S, Printers and Facsimile



Sharp's versatile MFP's keep your work-group moving ahead of the competition. With powerful copying, printing, scanning, and faxing capabilities, these multi-functioning workhorses will streamline workflow and become the center of productivity.



Printers

Kyocera is a leading provider of digital color and monochrome printers, color and monochrome multifunction products. As business printing solutions specialists, the company provides world-class printing technology and solutions designed to help manage work-flow and opti-





CONTACT US.

PULSE TECHNOLOGY

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