



QUOTE #3

123452-02

December 16, 2021

TOWN OF MUNSTER
1005 RIDGE ROAD
MUNSTER, IN 46321

Attention: RUSS KOZYRA



Dear Russ Kozyra,

We would like to thank you for your interest in our company and our products and are pleased to quote the following for your consideration.

ONE (1) NEW CATERPILLAR MODEL: 938M "HIGH LIFT" SMALL WHEEL LOADER WITH ALL STANDARD EQUIPMENT IN ADDITION TO THE ADDITIONAL SPECIFICATIONS LISTED BELOW:

STOCK NUMBER: TBO

SERIAL NUMBER: TBO

YEAR: 2022

SMU: 0

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me. **In closing, we do greatly appreciate this opportunity to earn your business. We are confident that our products, backed by our unparalleled product support after the sale, will exceed your expectations.**

Sincerely,

Scot Wilson

Scot Wilson
Machine Sales Representative

6400 INDIANAPOLIS BLVD.
HAMMOND, IN 46320
219-933-5340

ONE (1) NEW CATERPILLAR MODEL: 938M "HIGH LIFT" SMALL WHEEL LOADER WITH ALL STANDARD EQUIPMENT IN ADDITION TO THE ADDITIONAL SPECIFICATIONS LISTED BELOW:

STANDARD EQUIPMENT

POWERTRAIN -Axle seal guards -Auto Idle shut down feature -Cat C7.1ACERT engine -- Power Modes (Standard and Performance) -- Power by Range (High Power in Range 4) -- Tier 4 Final/Stage IV compliant -- Turbocharged and aftercooled -- Filtered crankcase breather -- Diesel particulate filter -- Selective Catalyst Reduction -Coolant protection to -34C (-29F) -Differential lock in front axle -Dry type air cleaner -Enclosed wet disc full hydraulic brakes -Fuel priming pump, automatic -Fuel water separator -Hydraulically driven demand cooling fan -Hydrostatic transmission with electronic -control -- Operator Modes (Default, TC, Hydrostatic and -Ice) -- Directional Shift Aggressiveness (Fast, -Medium, Slow) -- Rim pull control, adjust wheel torque -- Creeper control, adjust ground speed -Lubed for life driveshaft's -Parking brake, electric -Single plane cooling package wide 6 fins -per inch density -S-O-S port, engine, coolant, transmission oil

HYDRAULICS -Automatic lift and bucket kickouts, -adjustable in-cab -Bucket and Fork Modes, adjustable in-cab -Cylinder damping at kickout and -mechanical end stops -Fine Mode control (Fast, Medium, Slow) -in Fork Mode -Hydraulic Response setting (Fast, -Medium, Slow) -Hydraulic diagnostic connectors and -S-O-S ports -Hydraulic sight gauge, visible -Load sensing hydraulics and steering -Seat mounted hydraulic joystick controls

ELECTRICAL -Alternator, 115-amp, heavy duty -12V power supply in cab (2) -Batteries, 1,000 CCA (2) 24-volt system, -disconnect switch -Back up alarm -Emergency shutdown switch -Halogen work lights front and rear, LED -rear stop and turn lights -Heavy duty gear reduction starter -Product Link PRO w/3-year subscription -Remote jump start post -Resettable main and critical function -breakers -Roading lights front and rear

OPERATOR ENVIRONMENT -75 mm (3 in) retractable seatbelt -Automatic temperature control -Cab, enclosed ROPS/FOPS pressurized -and sound suppressed -Cup holders -External heated mirrors with lower -parabolic -Ground level cab door release -Gauges -- Digital hour meter, odometer and -tachometer -- Digital ground speedometer and -direction indicator -- Engine coolant temperature gauge -- Fuel and Diesel Exhaust Fluid level -indicator -- Hydraulic oil temperature gauge -Hydraulic control lockout -Interior cab lighting, door and dome -Interior rearview mirrors (2) -Lunch box storage -Operator warning system indicators -Radio ready speakers -Rear window defrost, electric -Seat mounted electronic implement -controls, adjustable -Sliding glass on the side windows -Column mounted multi-function control -- lights, wipers, turn signal -Suspension seat, fabric -Tilt and telescope steering wheel -Tinted front glass -Wet arm wiper/washer, 2-speed and -intermittent, front -Wet arm wiper washer, rear

OTHER STANDARD EQUIPMENT -Large-access enclosure doors with -adjustable close/open force -Parallel lift loader linkage -Recovery hitch with pin -Remote mounted lubrication points -Vandalism protection- -lockable compartments



MACHINE SPECIFICATIONS

938M WHEEL LOADER	541-2673
LANE 3 ORDER	0P-9003
PREP PACK, UNITED STATES	430-2943
STEERING, STANDARD	333-6858
DIFFERENTIAL, LIMITED SLIP REAR	349-8013
ENVIRONMENT, MEDIUM DEBRIS	536-5340
WEATHER, COLD START 120V	525-5974
ENGINE	527-0422
HYDRAULICS, 4V, CPLR READY, HL	549-0444
HYDRAULICS, STANDARD	536-5284
LINES, AUX 3RD, HIGH LIFT	527-8880
JUMPER LINES, AUX 3RD, FUSION	445-4725
LIGHTS, AUX, LED, PREMIUM	559-0844
LIGHTS, ROADING, LED, RH	541-3067
CAB, DELUXE	549-0451
SEAT, PREMIUM	563-5968
RADIO, BLUETOOTH, AUX, MIC	372-1868
PRODUCT LINK, CELLULAR PL641	565-0908
TIRES, 20.5R25 MX XHA2 * L3	366-6882
FENDERS, FULL COVER	430-2850
COUNTERWEIGHT, HEAVY	467-7990
TOOLBOX AUX	491-7922
SERIALIZED TECHNICAL MEDIA KIT	421-8926
RIDE CONTROL	430-2860
WARNING, BEACON, LED STROBE	333-1425
SIDE MIRROR, RH	482-5167
PACK, DOMESTIC TRUCK	0P-0210
JRB 416 PATTERN QUICK COUPLER	92F0473
JRB 416 PATTERN MP 3.25 CYD BUCKET	90H1357

JRB 416 PATTERN QUICK COUPLER**JRB 416 PATTERN MP 3.25 CYD BUCKET**

WARRANTY & COVERAGE

Standard Warranty: 12 Months/Unlimited Hours Full Machine Standard Warranty
 Extended Coverage: **938-60 MO/3000 HR POWERTRAIN + HYDRAULICS + TECH (Tier 4)**

LIST PRICE	\$369,440.00
EXT WARRANTY	\$2,600.00
FREIGHT & DEALER PREP	\$2,350.00
5 YEAR VISION LINK SUBSCRIPTION	\$1,095.00
SOURCEWELL GOVERNMENTAL DISCOUNT	(\$125,290.00)
NET BALANCE DUE	\$250,195.00
ADDITIONAL ITEMS INCLUDED BELOW	\$10,632.00
ONE TIME ALTORFER DISCOUNT	(\$10,000.00)
TRADE	(\$60,000.00)
AFTER TAX BALANCE	\$190,827.00

2022 PRICING**ADDITIONAL CONSIDERATIONS**

- **Delivery is 2022**

F.O.B./TERMS:
 Customer Site
*****ADD ITEMS**

- JRB COUPLER INSTALLATION
 - LED ROADING LIGHT KIT
 - CASE DRAIN INSTALLED
 - SLOW MOVING VEHICLE EMBLEM
-

