

## Chris Spolnik

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**From:** Mike O'Connor <moconnor@standardequipment.com>  
**Sent:** Monday, December 07, 2020 2:35 PM  
**To:** Chris Spolnik; Russ Kozyra; Anton Petrashevich  
**Subject:** Local Sourcewell customer list  
**Attachments:** Lake Co IN Vactor Owners.pdf

Gentlemen,

Below is a list of Lake County, IN entities that have purchased our equipment though the Sourcewell contract:

Town of Highland	Vactor
Town of Crown Point	Vactor
Town of Lowell	Vactor
Hammond Sanitary District	4 Vactors
East Chicago Sanitary District	3 Vactors
Gary Sanitary District	2 Vactors
Merrillville Conservancy District	2 Vactors
City of Hobart	Elgin Pelican street sweeper
City of East Chicago	4 Elgin Pelican street sweepers
City of Hammond	3 Elgin Pelican street sweepers

I've also attached a list of municipal Vactor users in Lake County, IN. Thank you for the opportunity to provide this information.

Best Regards,

**Mike O'Connor – Account Manager**  
**Standard Equipment Company**

Elmhurst Location: 625 S. IL RT 83, Elmhurst, IL 60126

[moconnor@standardequipment.com](mailto:moconnor@standardequipment.com)

Cell: (312) 208-5012 - Main: (312) 829-1919



You can also check Standard Equipment out on

 [Facebook](#)  [LinkedIn](#)  [Twitter](#)  [Instagram](#)

## Lake County, IN

## Vactor Owners

CUSTOMER	
TOWN OF CEDAR LAKE	Vactor
TOWN OF CROWN POINT	Vactor (2)
EAST CHICAGO SANITARY DISTRICT	Vactor (3)
GARY SANITARY DISTRICT	Vactor (4)
TOWN OF GRIFFITH	Vactor
HAMMOND SANITARY DISTRICT	Vactor (4)
TOWN OF HIGHLAND	Vactor
TOWN OF HOBART	Vactor
INDIANA DOT	Vactor
TOWN OF LAKE STATION	Vactor (2)
TOWN OF MERRILLVILLE	Vactor
MERRILLVILLE CONSERVANCY	Vactor (2)
TOWN OF MUNSTER	Vactor
TOWN OF LOWELL	Vactor (2)
TOWN OF WINFIELD	Vactor
	27 Municipal owned Vactors

## Chris Spolnik

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**From:** Mike O'Connor <moconnor@standardequipment.com>  
**Sent:** Monday, December 07, 2020 2:20 PM  
**To:** Chris Spolnik; Russ Kozyra; Anton Petrashevich  
**Subject:** Sourcewell Purchasing information for a new Vactor

Chris / Russ / Anton,

Thank you all for your time this past Friday, I know how busy your schedules are so I greatly appreciate you allowing me to take a few minutes to discuss the new Vactor 2100i and ACE easement machine.

Per our conversation I am sending some information on the Sourcewell Purchasing Cooperative for government agencies that the Town of Munster can utilize to purchase a new Vactor. The Sourcewell Purchasing Cooperative has completed the bidding process for you, saving you substantial time and money. Vactor has held a Sourcewell Cooperative Purchasing contract for a number of years and has sold hundreds of Vactor combination sewer cleaners through this contract, including numerous in Lake County, IN. I have attached a link below to a short video that explains the advantages of the Cooperative as well as a link to the Sourcewell website that explains the entire organization and the purchasing program...

<https://www.youtube.com/watch?v=yrZJLXmqkeA&feature=youtu.be>

<https://www.sourcewell-mn.gov/cooperative-purchasing>

I will be sending you additional information on the Sourcewell Purchasing Cooperative in a few separate emails.

Thank you for the opportunity to provide this information. I look forward to working with each of you and the Town of Munster as you continue your progress towards a new combination sewer cleaner. Please do not hesitate to contact me at your convenience with any questions.

Best Regards,

**Mike O'Connor – Account Manager**  
[moconnor@standardequipment.com](mailto:moconnor@standardequipment.com)  
Direct: 312.208.5012 | Fax: 312.829.6142  
2033 W Walnut St. Chicago, IL 60612



[Standard Equipment Company](#)

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Town of Munster  
508 Fisher Street  
Munster, IN 46321

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**NEW VACTOR 2100i COMBINATION SEWER CLEANER PROPOSAL**

**PRICING (Based on Sourcewell Cooperative Purchasing Contract #122017-FSC):**

New 2021 Vactor 2100i Combination Sewer Cleaner with all the standard features and product enhancements listed on the previous pages, mounted on a 2022 model year International HV tandem axle chassis.

**Total Unit Price: \$472,570.00**

*Delivery to The Town of Munster Public Works Department included*

*Complete on site operator and maintenance training provided by a factory trained technician*

*3 day Vactor factory training courses are included*

*No Down Payment is Required, Payment in full is due at time of delivery*

*Price is good for 45 days*

If you have any questions, or require additional information, please don't hesitate to call upon us.  
Standard Equipment looks forward to serving your equipment needs.

Sincerely,

*Mike O'Connor*

Account Manager  
Standard Equipment Company  
Cellular: (312) 208-5012

**SUMMARY  
QUOTE**

Town of Munster

December 23, 2020

625 IL Route 83 • ELMHURST, IL 60126 • 312.829-1913 • FAX 312.829-6142  
E-MAIL sales@standardequipment.com • INTERNET: <http://www.standardequipment.com>



PRESENTS THE FOLLOWING SOURCEWELL PURCHASING PROPOSAL FOR A



2100i SINGLE ENGINE, TANDEM AXLE  
COMBINATION SEWER CLEANER  
BUILT IN STREATOR, IL



For the:

Town of Munster  
508 Fisher Street  
Munster, IN 46321

SPECIFICATIONS

Town of Munster

December 23, 2020



Town of Munster  
508 Fisher Street  
Munster, IN 46321

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**NEW VACTOR 2100i COMBINATION SEWER CLEANER PROPOSAL**

**NEW 2021 VACTOR 2110i COMBINATION SEWER CLEANER  
MOUNTED ON A 2022 MODEL YEAR INTERNATIONAL HV TANDEM AXLE CHASSIS**

**Proposed Vactor 2100i Includes All Standard Features Listed Below:**

- 15 yard debris body
- Dual Stage Vactor Centrifugal Compressor
- 80 gpm @ 2,500 psi Vactor Water System with Variable Flow
- 1,500 gallon water capacity – aluminum tanks
- Aluminum fenders
- Mud flaps
- Color coded sealed electrical system
- Intuitouch electronic package
- Double acting hoist cylinder
- Ex-ten steel cylindrical debris tank – 15 yards
- Flexible hose guide
- (3) sewer cleaning nozzles
- 1" nozzle pipe
- 1" x 10' leader hose
- Flat rear door with hydraulic locks
- Dual stainless steel float shut off system
- Debris body vacuum relief system
- Debris defector plate
- 60" dump height
- Low water alarm with water pump flow indicator
- 3" Y stainer at passenger side fill
- Dual water tank sight gauges
- Liquid float level indicator
- Digital water pressure gauge
- Joystick boom control
- Boom hose storage post
- Rodder system accumulator – Jack Hammer on/off control
- 3" Y-strainer @ water pump



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508 Fisher Street  
Munster, IN 46321

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**Vactor 2100i Standard Features continued:**

- 1" water relief valve
- Midship high pressure coupling
- Chassis engine cooling package
- Side mounted water pump
- Digital footage counter
- Hydraulic extending 15", rotating hose reel, 1" x 1,000' capacity
- Hydraulic tank shutoff valves
- Tachometer / chassis engine with hour meter
- Water pump hour meter
- PTO hour meter
- Hydraulic oil temperature alarm
- Circuit breakers
- LED lights, clearance, back-up, stop, tail & turn
- Tow hooks, front & rear
- Electronic back-up alarm
- Rear mounted safety camera with in cab monitor
- 7" vacuum pipe package (6 1/2' catch basin tube, 3' and two 5' flanged tubes)
- Emergency flare kit
- Fire extinguisher, 5 lbs.
- Module painted blue

**Proposed Vactor 2100i Includes All Product Enhancements Listed Below:**

- Debris body washout
- 6" rear door knife valve, 3:00 position
- Rear door valve flushout
- Water and debris tanks joined for additional water capacity
- Centrifugal separators (Cyclones)
- Folding pipe rack, curbside
- Folding pipe rack, streetside
- Rear door splash shield
- Lube manifold with plastic lube chart
- Air purge system
- Digital water level indicator
- Digital debris body level indicator

Town of Munster

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**Additional Product Enhancements Continued:**

- 180 Degree Rotation, 10' x 15' Rapid Deployment Boom, Front Loading 7" Suction Hose
- Bellypack wireless controls with hose reel controls, 2-way communications, and LCD display
- Rotatable boom inlet hose
- Cold weather recirculator
- Hydro excavation kit with lances, nozzles, storage tray, vacuum tube and 50' hose reel
- Washdown System with variable flow, 2500 psi handgun, utilizes hydro excavation hose reel
- Fan flush out system
- 850' x 1" Piranha Armor Belt Beacon sewer hose
- 25' x 1" leader hose
- Indexing automatic level wind guide
- Lateral cleaning kit with 150' hose and nozzle, 25 gpm / 2000 psi
- Rodder pump drain valves
- Front hose reel tool storage
- Rear Signal master LED arrow stick
- Front Signal master LED arrow stick
- 14 LED strobe light package. 4 boom rest, 2 midship, 4 upper rear door, 4 lower rear
- LED Mid Ship Turn Signals
- LED work lights on boom
- LED work lights on rear door
- LED work light at operator station
- LED work light at hose reel manhole
- LED work light on curbside
- LED work light on streetside
- Safety cone storage (2), post style
- Front bumper toolboxes, 16" x 12" x 18", with LED marker lights
- Behind cab aluminum toolbox, 16" x 30" x 96"
- Toolbox, driver side, 60" x 20" x 12"
- (2) additional 7" x 7'6" aluminum extension tubes
- 7" to 8" tube adapter
- 7" air gap
- 7" tube handle
- Higbee Vacuum Tube 7" x 36"
- 1" Warthog WGR controlled rotation nozzle
- 1" Aqua Drill penetrating nozzle
- Vanguard Pathogen Defense System
  - Includes hose reel and handgun for cleaning tools, boots, gloves, etc.
  - Includes front hose reel mounted hose cleaning collar
  - Includes 55 gallon drum of cleaning solution



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**Proposed Vactor 2100i To Be Mounted On The Chassis Listed Below:**

- 2022 model year International HV Tandem Axle Chassis
- Cummins L9 370 HP Diesel Engine
- Allison 3000 RDS Automatic Transmission
- 66,000 GVWR
- Haulmaax Rear Suspension
- Polished wheels front and rear
- Polished fuel tank, bumper, mirrors, and exhaust
- Diamond interior with additional sound insulation
- Power mirrors and door locks
- Dual air ride seats (vinyl)
- Left and right exterior grab handles
- Premium dash cluster with 5" color display
- Tilt steering column
- Bluetooth radio with steering wheel controls
- Locking differentials (both axles)
- Spare steer tire & rim
- Spare drive tire & rim
- Cab painted blue

**SOURCEWELL COOPERATIVE PURCHASING CONTRACT #122017-FSC:**

The proposed VACTOR 2100i is available through the Sourcewell Cooperative Purchasing Program, a Joint Purchasing Program for Government Agencies. Sourcewell is authorized to establish competitively awarded cooperative purchasing contracts on behalf of its participating agencies. Sourcewell follows the competitive contracting law process to solicit, evaluate and award cooperative contracts for goods and services.

The Town of Munster is a Sourcewell member, ID# 28145, and eligible to purchase a New VACTOR 2100i utilizing contract #122017-FSC without incurring any costs or fees.



Town of Munster  
508 Fisher Street  
Munster, IN 46321

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**NEW VACTOR 2100i COMBINATION SEWER CLEANER PROPOSAL**

**PRICING (Based on Sourcewell Cooperative Purchasing Contract #122017-FSC):**

New 2021 Vactor 2100i Combination Sewer Cleaner with all the standard features and product enhancements listed on the previous pages, mounted on a 2022 model year International HV tandem axle chassis.

**Total Unit Price: \$472,570.00**

*Delivery to The Town of Munster Public Works Department included  
Complete on site operator and maintenance training provided by a factory trained technician  
3 day Vactor factory training courses are included  
No Down Payment is Required, Payment in full is due at time of delivery  
Price is good for 45 days*

If you have any questions, or require additional information, please don't hesitate to call upon us.  
Standard Equipment looks forward to serving your equipment needs.

Sincerely,

*Mike O'Connor*

Account Manager  
Standard Equipment Company  
Cellular: (312) 208-5012

Town of Munster

December 23, 2020



## National Joint Powers Alliance®

### REQUEST FOR PROPOSAL

for the procurement of

### SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

#### RFP Opening

DECEMBER 21, 2017

8:30 a.m. Central Time

At the offices of the

National Joint Powers Alliance®

202 12<sup>th</sup> Street Northeast, Staples, MN 56479

#### **RFP #122017**

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at [RFP@njpacoop.org](mailto:RFP@njpacoop.org). Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.

#### RFP Timeline

- |   |  |
|---|--|
| <b>November 16, 2017</b>                  | <b>Publication of RFP</b> in the print and online version of <i>USA Today</i> , in the print and online version of the <i>Salt Lake News</i> within the State of Utah, in the print and online version of the <i>Daily Journal of Commerce</i> within the State of Oregon (note: OR entities this pertains to: <a href="http://www.njpacoop.org/oregon-advertising">http://www.njpacoop.org/oregon-advertising</a> and also RFP Appendix B), in the print and online version of <i>The State</i> within the State of South Carolina, the NJPA website, MERX, Noticetobidders.com, PublicPurchase.com, Biddingo, and Onvia. |
| <b>December 5, 2017<br/>10:00 a.m. CT</b> | <b>Pre-Proposal Conference</b> (the webcast/conference call). The connection information will be sent to all inquirers two business days before the conference.  |
| <b>December 13, 2017</b>                  | <b>Deadline for RFP questions.</b>   |
| <b>December 20, 2017<br/>4:30 p.m. CT</b> | <b>Deadline for Submission of Proposals.</b> Late responses will be returned unopened.   |
| <b>December 21, 2017<br/>8:30 a.m. CT</b> | <b>Public Opening of Proposals.</b>  |

Direct questions regarding this RFP to: Chris Robinson at [chris.robinson@njpacoop.org](mailto:chris.robinson@njpacoop.org) or (218) 895-4168.

Proposal Opening Record

202 12th Street NE  
P.O. Box 219  
Staples, MN 56479

Date of opening: December 21, 2017

The public opening of all responses received to the Request For Proposal #122017 for the procurement of SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES was witnessed by the following individuals:

Carol Jackson, NJPA	Kelly McAllister, NJPA
Kim Austin, NJPA	Scott Carr, NJPA
Sheila Christoffersen, NJPA	Chris Robinson, NJPA
James Voelker, NJPA	Jed Klein, NJPA
Scott Saehr, NJPA	Brandon Town, NJPA
Tony Glenz, NJPA	

Responses were received from the following:

**Aries Industries, Inc. – received 12/15/17 at 11:27:42AM**  
Proposer deemed responsive

**Atlantic Machinery, Inc – received 12/18/17 at 11:02:46AM**  
Proposer deemed responsive

**CUES, Inc. – received 12/18/2017 at 11:01:06AM**  
Proposer deemed responsive

**Curbtender Sweepers, LLC – received 12/20/2017 at 3:53:28PM**  
Proposer deemed responsive

**Durand-Wayland, Inc. – received 12/20/2107 at 2:17:14PM**  
Proposer deemed responsive

**Envirosight – received 12/20/2017 at 1:00:00PM**  
Proposer deemed responsive

**Exprolink Inc. – received 12/18/2017 at 11:01:40AM**  
Proposer deemed responsive  
Addendum not included

**Federal Signal Corp. – received 12/18/2017 at 11:02:54AM**  
Proposer deemed responsive

**GapVax Inc – received 12/19/2017 at 1:43:30PM**  
Proposer deemed responsive

**Global Environmental Products, Inc – received 12/15/2017 at 12:23:41PM**  
Proposer deemed responsive  
Form B not included

**GPM Pump and Truck – received 12/11/2017 at 10:16:07AM**  
Proposer deemed responsive

**Gradall Industries, Inc. – received 12/18/2017 at 11:47:25AM**  
Proposer deemed responsive

**Hardline Equipment – received 12/20/2017 at 10:26:40AM**  
Proposer deemed responsive

**Hi-Vac Corporation – received 12/20/2017 at 12:58:12PM**  
Proposer deemed responsive  
Addendum not included

**Hol-Mac Corporation – received 12/20/2017 at 3:29:26PM**  
Proposer deemed responsive

**Hurco Technologies, Inc. – received 12/19/2017 at 1:44:52PM**  
Proposer deemed responsive

**J. Hvidtved Larsen US, Inc. – received 12/20/2017 at 8:17:22AM**  
Proposer deemed responsive

**Johnston North America – received 12/18/2017 at 11:47:44AM**  
Proposer deemed responsive

**NiteHawk Sweepers, LLC – received 12/20/2017 at 12:59:03PM (Black Binder)**  
Proposer deemed responsive

**NiteHawk Sweepers, LLC – received 12/20/2017 at 3:07:38PM (White Binder)**  
Proposer deemed responsive – Response deemed a duplicate

**RapidView, LLC – 12/19/2017 at 1:44:41PM**  
Proposer deemed responsive

**Schwarze Industries, Inc. – received 12/18/2017 at 11:03:53AM**  
Proposer deemed responsive

**Sewer Equipment Company of America - received 12/18/2017 at 11:35:39AM**  
Proposer deemed responsive

**Shamrock Pipe Tools, LLC – received 12/15/2017 at 9:14:59AM**  
Proposer deemed responsive  
Liability insurance inadequate

**Stewart-Amos Equipment Co. – received 12/20/2017 at 12:58:47PM**  
Proposer deemed responsive

**Stewart-Amos Equipment Co. – received 12/20/2017 at 2:17:03PM**  
Proposer deemed responsive – Response deemed a duplicate

**Super Products LLC – received 12/20/2017 at 12:58:35PM (Black Binder)**  
Proposer deemed responsive  
Forms C and D not signed  
Addendum not included  
Certificate of Insurance incomplete

**Super Products LLC – received 12/20/2017 at 3:38:17PM (Gray Binder)**  
Proposer deemed responsive  
Forms B, C and D not signed  
Form F not complete  
Form P not signed  
Addendum not included  
Certificate of Insurance incomplete

**TYMCO, Inc. – received 12/19/2017 at 12:46:30PM**  
Proposer deemed responsive

**United Rotary Brush Corporation – received 12/14/2017 at 12:21:33PM**  
Proposer deemed responsive

[www.njpacoop.org](http://www.njpacoop.org)



202 12th Street NE  
P.O. Box 219  
Staples, MN 56479

Proposals are evaluated first on level-one responsiveness and that determination is noted above. Level-one responsiveness requires, among other things, that the response be received before the deadline for the submission and that the response include completed copies (with signatures) of the requested forms.

Proposers that are deemed level-one responsive must provide any missing documentation or remedy a noted deficiency within a reasonable time in order to remain responsive. Respondents must not provide additional substantive information when sending missing documentation.

A handwritten signature in black ink, appearing to read "Chris Robinson", is written over a horizontal line.

Chris Robinson, JD, Procurement Manager, NJPA

A handwritten signature in black ink, appearing to read "Carol Jackson", is written over a horizontal line.

Carol Jackson, Procurement Analyst III, NJPA





**COMMENT AND REVIEW**  
to the  
**REQUEST FOR PROPOSAL (RFP) #122017**  
Entitled  
**SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES**

The following advertisement was placed in Oregon's *Daily Journal of Commerce* on November 17, 2017, in Utah's *The Salt Lake Tribune* on November 16, 2017, in *USA Today* on November 16, 2017, and on the NJPA website [www.njpacoop.org](http://www.njpacoop.org), Onvia website [www.onvia.com](http://www.onvia.com), PublicPurchase.com, Merx, Biddingo, AAMDC, and the New York State Contract Reporter:

*The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at [RFP@njpacoop.org](mailto:RFP@njpacoop.org). Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.*

RFPs were requested by and distributed to:

Amaco Construction Equipment	ITpipes, LLC
Amthor International	J. Hvidtved Larsen
Aries Industries, Inc.	John Bean Jetters / Durand-Wayland, Inc.
ASCO Equipment Co.	Johnston North America
Atlantic Machinery, Inc.	LMT Inc.
Bonnell Industries Inc.	MidCo Material Handling
Construction Industry Center	Midwest Underground
Cubex LTD	NiteHawk Sweepers
CUES	Pearpoint
Curbtender Sweepers, LLC	Prime Vendor Inc.
Deltek	Quality Truck Care Center
Diehl's Truck World	R.N.O.W., Inc.
DJC Project Center	RapidView, LLC

Durham Power Sweeping	Ring-O-Matic
Elliott Equipment Company	Rival Hydrovac
Envirosight	Sewer Equipment Company of America
Exprolink Inc.	Shamrock Pipe Tools, LLC
Federal Signal Corporation	Stetco Products
FL Research Inc.	Stewart-Amos Sweeping Company
GapVax, Inc.	Subsite, LLC
Global Environmental Products	Suffolk County Brake Service Inc.
GPM Pump and Truck	Super Products LLC
Gradall Industries	Super Save Group
Harben Inc.	Transource Truck & Equipment
Hardline Equipment	TYMCO, Inc.
Hi-Vac Corporation	United Rotary Brush Corporation
Hol-Mac Corporation	Vac-Tron Equipment
Hurco Technologies, Inc.	Valor Holdings
Industrial Machine Inc.	Vermeer Corporation

Proposals were opened on December 21, 2017, at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479, from the following:

Aries Industries, Inc.  
 Atlantic Machinery, Inc  
 CUES, Inc.  
 Curbtender Sweepers, LLC  
 Durand-Wayland, Inc.  
 Envirosight  
 Exprolink Inc.  
 Federal Signal Corp.  
 GapVax Inc  
 Global Environmental Products, Inc  
 GPM Pump and Truck  
 Gradall Industries, Inc.  
 Hardline Equipment  
 Hi-Vac Corporation  
 Hol-Mac Corporation  
 Hurco Technologies, Inc.  
 J. Hvidtved Larsen US, Inc.  
 Johnston North America  
 NiteHawk Sweepers, LLC (Black Binder)  
 NiteHawk Sweepers, LLC (White Binder – Duplicate)  
 RapidView, LLC  
 Schwarze Industries, Inc.  
 Sewer Equipment Company of America  
 Shamrock Pipe Tools, LLC  
 Stewart-Amos Equipment Co.  
 Stewart-Amos Equipment Co. (Duplicate)

Super Products LLC (Black Binder)  
Super Products LLC (Gray Binder)  
TYMCO, Inc.  
United Rotary Brush Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Chris Robinson, JD, NJPA Procurement Manager  
James Voelker, CFCM, NJPA Procurement Lead Analyst  
Carol Jackson, NJPA Procurement Analyst III  
Brandon Town, NJPA Procurement Analyst II  
Michael Munoz, NJPA Procurement Analyst II

**The findings of the Proposal Evaluation Committee are summarized as follows:**

Proposals were received in a sealed package from Harben, Inc. and RS Technical Services after the deadline for receipt of proposals. These responses were determined to be Level-One Non-Responsive and were returned, unopened, to Harben, Inc. and RS Technical Services in accordance with the RFP terms.

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all other proposal responses met Level-One and Level-Two Responsiveness and were evaluated.

Atlantic Machinery, Inc. is a distributor for Vac-Con, Vector and Ravo, which represent a wide selection of truck and trailer mounted sewer cleaners, vacuum loaders, catch basin cleaners, hydro-excavation units, compact street sweepers and more. Atlantic Machinery with their partners will serve Members through the manufacturers' dealer networks across the US and Canada. Atlantic Machinery is certified as a small business enterprise with the State of Maryland and offers Members significant discounts on the brands represented.

Exprolink Inc. is the manufacturer of the Madvac line of street sweepers. Exprolink offers Tier-4 engines on all Madvac vehicles and can also provide fully electric powered options. Exprolink's expanding dealer network currently covers 44 states in the US and 10 Canadian provinces. Their pricing proposal includes a considerable discount from list price and additional discounts on purchases of 5 or more units.

Federal Signal Corporation represents Elgin Street Sweeper and Vactor Manufacturing. This partnership provides Members a broad offering of mechanical, pure vacuum and regenerative air street sweepers, trailer mounted jetting units, chassis mounted combination sewer cleaning trucks and a range of hydro-excavation products. Federal Signal and their manufacturing partners will serve Members across the US and Canada through 50 dealer locations. They offer competitive discounts from list prices.

GapVax Inc. manufactures truck mounted combination vacuum and sewer flushing machines, hydro-excavators and high-pressure water jets. GapVax's Recycle JetVac offers a sedimentation system for on board water recycling without the use of mechanical filter screens or disposable filter cartridges. GapVax will serve Members in the US and Canada through their dealer network and corporate sales team. GapVax's pricing proposal provides solid discounts from list prices.

Global Environmental Products, Inc. produces mechanical, regenerative air and vacuum sweepers. Global offers Members additional green sweeper options with diesel electric hybrid and zero emission fuel cell models. Global

Environmental Products plans to serve Members across the US and Canada through their 76 dealer locations. Global proposes a strong pricing discount on their products.

Gradall Industries, Inc. brings the Vacall line of heavy duty sewer vacuum, hydro-excavator and street sweeper trucks. They have a water recycler option available for a sewer vacuum truck as a solution to help Members with conservation efforts. Gradall's independent dealer network with 81 locations and over 500 employees are willing to serve Members in the US and Canada. Gradall offers Members a solid discount from normal list prices.

Hi-Vac Corporation is the manufacturer of sewer cleaning, hydro-excavation, combination jet/vac, hydro-jetters, truck and trailer jets, combination trucks and trailers and catch basin equipment. Hi-Vac offers the Aquatech, UltraVac, X-Vac and Hi-Vac lines of equipment to Members. Hi-Vac will sell to and serve Members in the US and Canada through a network of over 60 dealers worldwide. Hi-Vac offers Members a significant discount from list prices.

Johnston North America produces truck mounted vacuum, mechanical, regenerative street sweepers. They also offer a compact vacuum street sweeper. Johnston North America has attained ISO 14001 certification for their Environmental Management System. Johnston's network of 42 dealers will serve Members across the US and Canada. Johnston provides Members a competitive discount from typical list prices.

NiteHawk Sweepers, LLC manufactures lines of hydraulic powered parking lot and street sweeper units. In addition to traditional engine offerings; NiteHawk offers a sweeper model powered by compressed natural gas (CNG). NiteHawk reports its hydraulic power system reduces operational noise to less than 70 decibels. NiteHawk offers Members considerable discounts from MSRP pricing.

RapidView, LLC provides pipeline inspection and rehabilitation equipment to include inspection cameras, sewer inspection software and sewer pipe rehabilitation robotics. RapidView offers Members complementary ground shipping on orders and multiple equipment training opportunities. Their dealer network covers all of the US and Canada. RapidView offers Members competitive discounts from list prices.

Schwarze Industries, Inc. manufactures parking lot, regenerative air, vacuum, mechanical and runway sweepers. They have also achieved certification of numerous models of their sweepers in accordance with California South Coast Air Quality Management District Rule 1186. Schwarze's dealer network is ready to serve Members across the US and Canada. Schwarze provides Members a strong discount from MSRP pricing.

Sewer Equipment Company of America offers a broad range of combination sewer cleaners, truck and trailer jets, sewer vacuum trailers, hydro-excavation trucks and trailers, easement machines, rodders and bucket machines, sewer cleaning nozzles along with parts and accessories. Their products are designed for efficient operation and maintenance. Sewer Equipment Company of America's dealer network covers each US state and all of Canada. They are offering Members significant discounts from list prices.

TYMCO, Inc brings their full line of diesel and compressed natural gas (CNG) regenerative air sweeper solutions to Members. They offer a maintenance service school at their headquarters in Waco, TX with no fee training to Members. TYMCO's dealer network is able to cover Members throughout the US and Canada. TYMCO provides Members a solid discount from published prices.

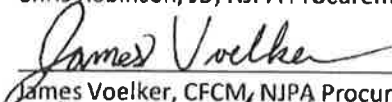
For these reasons, the NJPA Proposal Review Committee recommends award of NJPA Contract #122017 to:

Atlantic Machinery, Inc.	#122017-AMI
Exprolink Inc.	#122017-EXP
Federal Signal Corporation	#122017-FSC
GapVax Inc.	#122017-GPV
Global Environmental Products, Inc.	#122017-GEP
Gradall Industries, Inc.	#122017-GRD
Hi-Vac Corporation	#122017-HVC
Johnston North America	#122017-JTN
NiteHawk Sweepers, LLC	#122017-NHK
RapidView, LLC	#122017-RVL
Schwarze Industries, Inc.	#122017-SWZ
Sewer Equipment Company of America	#122017-SCA
TYMCO, Inc	#122017-TYM

The preceding recommendations were approved on February 19, 2018:



Chris Robinson, JD, NJPA Procurement Manager



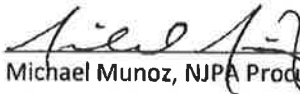
James Voelker, CFCM, NJPA Procurement Lead Analyst



Carol Jackson, NJPA Procurement Analyst III




Brandon Town, NJPA Procurement Analyst II



Michael Munoz, NJPA Procurement Analyst II



**Form G**  
**SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES**

		Aries Industries, Inc.	Atlantic Machinery, Inc.	CUES, Inc.	Curbstender Sweepers, LLC	Durand-Wayland, Inc.	Envirosight	Exprolink Inc.	Federal Signal Corp.	GapVax Inc	Global Environmental Products, Inc	GPM Pump and Truck	Gradall Industries, Inc.	Hardline Equipment	Hi-Vac Corporation
Possible Points															
Conformance to Terms/ Conditions to Include Documentation	50	40	43	42	33	39	37	42	42	41	34	39	37	41	31
Pricing	400	296	335	270	251	345	299	358	331	311	328	338	314	273	329
Financial, Industry and Marketplace Successes	75	63	65	69	54	55	60	62	67	63	67	56	67	58	57
Bidder's Ability to Sell/ Service Contract Nationally	100	79	79	76	63	67	80	83	83	76	88	68	82	61	78
Bidder's Marketing Plan	50	40	42	43	36	39	42	44	39	43	43	37	38	41	37
Value Added Attributes	75	63	67	61	56	53	61	68	69	66	71	55	61	67	61
Warranty Coverages and Information	50	40	41	41	36	38	41	43	41	39	41	41	41	41	43
Selection and Variety of Products and Services Offered	200	163	178	171	154	155	171	155	175	165	183	156	176	168	173
Total Points	1,000	784	850	773	683	791	791	855	847	804	855	790	816	750	809
Rank Order		16	5	21	26	15.5	15.5	3.5	6	13	3.5	17	16	24	11

	Hoi-Mac Corporation	Hurco Technologies, Inc.	J. Hvidtved Larsen US, Inc.	Johnston North America	NiteHawk Sweepers, LLC	RapidView, LLC	Schwarze Industries, Inc.	Sewer Equipment Company of America	Shamrock Pipe Tools, LLC	Stewart-Amos Equipment Co.	Super Products LLC (black 1)	Super Products LLC (grey 2)	TYMCO, Inc.	United Rotary Brush Corporation	
Possible Points															
Conformance to Terms/ Conditions to Include Documentation	50	30	37	41	40	41	43	41	43	40	41	31	25	37	39
Pricing	400	310	261	308	314	350	343	333	330	314	304	249	240	308	280
Financial, Industry and Marketplace Successes	75	61	63	62	69	69	66	66	68	60	55	52	48	62	67
Bidder's Ability to Sell/ Service Contract Nationally	100	74	71	78	77	71	79	87	82	73	70	78	78	94	77
Bidder's Marketing Plan	50	38	38	45	42	43	42	45	44	39	37	23	25	37	39
Value Added Attributes	75	63	66	69	66	63	65	65	68	55	58	51	43	68	63
Warranty Coverages and Information	50	41	39	41	44	42	41	41	42	42	41	24	35	38	42
Selection and Variety of Products and Services Offered	200	168	153	151	170	161	166	180	179	158	161	148	150	171	160
Total Points	1,000	785	728	795	822	840	845	858	856	781	767	656	634	805	767
Rank Order		18	25	14	9	8	7	1	2	20	22.5	27	28	13	22.5

*Chris Robinson*  
Chris Robinson, JD, NJPA

*James Voelker*  
James Voelker, CFM, NJPA

*Carol Jackson*  
Carol Jackson, NJPA

*Brandon Town*  
Brandon Town, NJPA

*Michael Munoz*  
Michael Munoz, NJPA

Contract Award  
RFP#122017

FORM D



Formal Offering of Proposal

(To be completed only by the Proposer)

SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

In compliance with the Request for Proposal (RFP) for SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name: Federal Signal Corp. Date: December 15, 2017

Company Address: 1415 West 22nd Street

City: Oakbrook State: IL Zip: 60523

CAGE Code/Duns & Bradstreet Number: 045256666 Elgin # 005212303  
Vactor # 095793170

Contact Person: David Panizzi Title: Business Development Manager

Authorized Signature: David Panizzi David Panizzi (Name printed or typed)

**FORM E**  
**CONTRACT ACCEPTANCE AND AWARD**



(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 122017-FSC

Proposer's full legal name: Federal Signal Corp.

**Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.**

The effective date of the Contract will be February 20, 2018 and will expire on February 20, 2022 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

**NJPA Authorized Signatures:**

  
\_\_\_\_\_  
NJPA DIRECTOR OF COOPERATIVE CONTRACTS  
AND PROCUREMENT / CPO SIGNATURE

Jeremy Schwartz  
(NAME PRINTED OR TYPED)

  
\_\_\_\_\_  
NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coquette  
(NAME PRINTED OR TYPED)

Awarded on February 19, 2018

NJPA Contract # 122017-FSC

**Vendor Authorized Signatures:**

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Federal Signal Corp.

Authorized Signatory's Title Business Development Manager

  
\_\_\_\_\_  
VENDOR AUTHORIZED SIGNATURE

David Panizzi  
\_\_\_\_\_  
(NAME PRINTED OR TYPED)

Executed on 2/23, 2018

NJPA Contract # 122017-FSC

**Vector**

Combination Sewer Cleaners, Catch Basin Cleaners, Water Jetters

#122017-FSC-2

Maturity Date: 02/20/2022

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**Contact Information** **Contact Information****Vendor Contact Information**

To purchase off this contract or for questions regarding products and pricing, please contact:

**David Panizzi**

Phone: 847-622-7153

Email: [dpanizzi@elginsweeper.com](mailto:dpanizzi@elginsweeper.com)

**Sourcewell Contact Information**

For questions regarding contract documentation or the solicitation process, please contact:

**Mike Domin**

Phone: 218-895-4148

Email: [mike.domin@sourcewell-mn.gov](mailto:mike.domin@sourcewell-mn.gov)

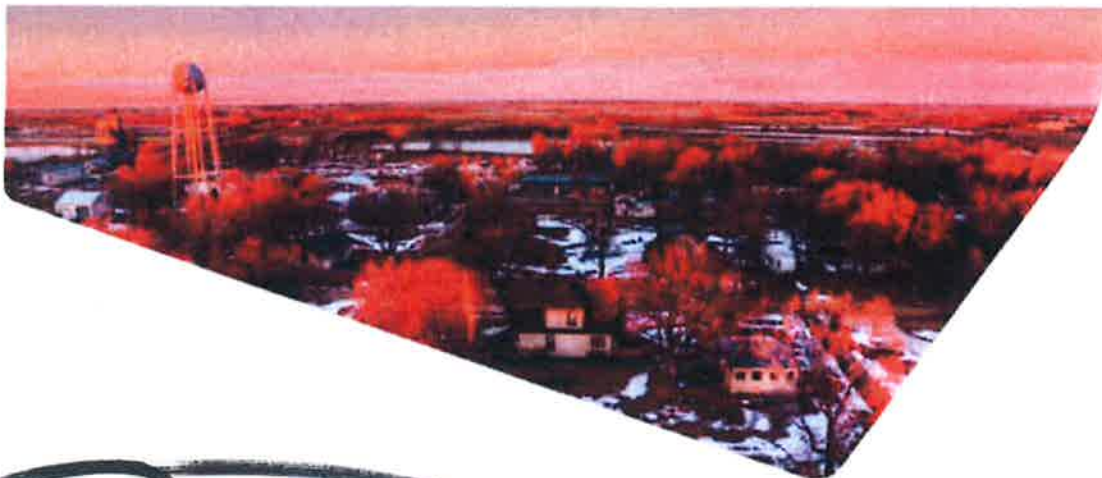
**Karen Otremba**

## Stephen Gunty

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**From:** Sourcewell (formerly NJPA) <reply@email.sourcewell-mn.gov>  
**Sent:** Tuesday, December 04, 2018 3:45 PM  
**To:** Stephen Gunty  
**Subject:** NJPA is now Sourcewell

Sourcewell 



Member number: 28145

### NJPA is now Sourcewell

Stephen, six months ago we embarked on a new journey when we became Sourcewell. National Joint Powers Alliance (NJPA) served us well, but it was time to better reflect our services and commitment to our members. Thank you for choosing us as your cooperative purchasing partner.

Let us know if you have any questions

Sourcewell Membership  
Team  
877-585-9706  
[EMAIL US](#)

[www.njpacoop.org](http://www.njpacoop.org)



202 12th Street NE  
P.O. Box 219  
Shakopee, MN 56479

Stephen J. Gunty  
Director of Public Works  
Town of Munster  
508 Fisher Street  
Munster, Indiana 46321

**VIA EMAIL ONLY**

RE: NJPA Contract Document Availability

Dear Mr. Gunty;

I am in receipt of your inquiry regarding whether NJPA contract documentation is available for audit by the Indiana State Board of Accounts and/or the Town of Munster on request. NJPA solicits RFPs on behalf of its Members and as such, any documentation arising out of those solicitations is available to the Member. The information NJPA possesses is also subject to the Minnesota Data Practices Act, making most of the information public, unless it falls into one of the statutory exceptions.

The information needed by the Indiana State Board of Accounts and/or the Town of Munster would be made available by NJPA. If you have any further questions, please do not hesitate to contact me directly at [misty.myers@njpacoop.org](mailto:misty.myers@njpacoop.org) or (218) 895-4121.

Respectfully,

A handwritten signature in black ink, appearing to read "Misty Myers", is written over a faint, circular, light-gray watermark or background mark.

Misty Myers, J.D.  
NJPA General Counsel &  
Director of Government Relations



## Indiana Legal References

### State Agencies:

Ind. Code 4-13-1-7 (2017). Administrative and procedural rules and regulations

Sec. 7 The commissioner is empowered to adopt, amend and promulgate reasonable administrative and procedural rules and regulations, consistent with any applicable law of this state, as the commissioner may consider necessary for the effective administration of this chapter. Any rules and regulations shall be issued and promulgated under IC 4-22-2.

25 I.A.C. 1.1-1-16 Types of contracts; prohibited contracts

Sec. 16 (a) Any type of contract not otherwise prohibited by law, except a cost plus a percentage of cost contract, may be used, however, a firm fixed price contract is preferred. Any other type of contract may be used only when the director or commissioner determines that its use is in Indiana's best interest. Any solicitation shall include notice of the contract terms and conditions.

### Local Governments:

Ind. Code § 5-22-10-5 (2017). Savings to governmental body

Sec. 5. A purchasing agent may make a special purchase when there exists a unique opportunity to obtain supplies or services at a substantial savings to the governmental body.

Ind. Code § 5-22-10-12 (2017). Governmental discount available

Sec. 12. A purchasing agent may make a special purchase when the market structure is based on price but the governmental body is able to receive a dollar or percentage discount of the established price.

Ind. Code § 5-22-10-14 (2017). Efficiency and economic advantages

Sec. 14. A purchasing agent may make a purchase from a person when the purchasing agent determines in writing that:

- (1) supplies can be purchased from the person or the person's authorized representative at prices equal to or less than the prices stipulated in current federal supply service schedules established by the federal General Services Administration; and
- (2) it is advantageous to the governmental body's interest in efficiency and economy.

### About Sourcewell:

Sourcewell is a service cooperative created by the Minnesota legislature as a local unit of government. Minn. Const. art. XII, sec. 3. As a public corporation and agency, Sourcewell is governed by local elected municipal officials and school board members. Minn. Stat. § 123A.21 Subd. 4 (2017). Under its enabling statute, Sourcewell is explicitly authorized to provide cooperative purchasing services to eligible members. Id. at Subd. 7(23).

Sourcewell follows the competitive contracting law process to solicit, evaluate and award cooperative purchasing contracts for goods and services. Sourcewell cooperative purchasing contracts are made available through the joint exercise of powers law to member agencies. Minn. Stat. § 471.59 (2017). Membership in Sourcewell is available for all eligible state and local governments, education, higher education and nonprofit entities across North America. § 123A.21 at Subd. 3.

Sourcewell is a service cooperative created by the Minnesota legislature as a local unit of government. Minn. Const. art. XII, sec. 3. As a public corporation and agency, Sourcewell is governed by local elected municipal officials and school board members. Minn. Stat. § 123A.21 Subd. 4 (2017). Under its enabling statute, Sourcewell is explicitly authorized to provide cooperative purchasing services to eligible members. Id. at Subd. 7(23).