



To: Dustin Anderson – Town Manager
From: Stephen Gunty – Director of Public Works
Meeting: March 1, 2021
Re: Purchase of New 2020 Boom Arm

Munster Public Works received a Proposal from Castongia Tractor for a new Utility Tractor with Boom Arm Mower priced through a Purchasing Cooperative named Sourcewell, formerly National Joint Powers Alliance (NJPA). Sourcewell takes the complexity out of the solicitation/bidding process by providing procurement services to governmental units through national contracts with vendors procured through a competitive bidding process that secures the lowest competitive pricing complying with Indiana law I.C. 5-22-10-5. The Town of Munster as a Sourcewell member (ID # 28145) is eligible to purchase this 2020 Bengal Series Utility Tractor with Boom Arm Mower utilizing Sourcewell's contract #052417-TGR (through Tiger Corporation) without incurring any costs or fees and negating the need to conduct our own bid process.

The original RFP from Sourcewell including Vendor response, prices quoted from each Vendor and Contract Award documentation are attached as well as Indiana Legal References authorizing use of purchasing cooperatives such as Sourcewell. The utilization of Sourcewell for a Utility Tractor with Boom Arm Mower purchase such as this and other vehicles and heavy equipment is common among numerous Lake County municipalities.

Our existing Boom Arm Mower Unit #345 was purchased in 1999 and is due for replacement under our 5 Year Capital Improvement Plan. This specific Boom Arm Mower operates using a joystick which is easier and safer to operate and provides better control for new operators. The length of the reach is four feet longer than our existing Unit #345. This is a 2020 model currently in stock at Castongia Tractor available to Public Works immediately and priced \$20,000 below comparable 2021 models, thus representing significant savings for the Town. The current Boom Arm Unit #345 will be traded-in for \$13,500.

Budget Note: \$111,857.60 price after trade-in will be funded from 2018 & 2019 G.O. Bond proceeds.

Recommendation: By motion and voice vote, approve purchase of Bengal Series Utility Tractor Boom Arm Mower with trade-in of \$13,500 for a net price of \$111,857.60 from Sourcewell to replace Unit #345.