



Presents a Component Summary

of the



Envirosight RowerX Package

Town of Munster

508 Fisher St.

Munster, IN 46321

ENVIROSIGHT EQUIPMENT DESCRIPTION

ROVVER X SYSTEM

- VC500 pendant controller with Pelican case
- RCX90 pan, tilt, and zoom camera with Pelican case
- RX130 crawler with back-eye camera, inclination, sonde, clutch with heavy duty case.
- RAX300 cable reel with 300 meters (~1,000 feet) of orange gore cable and mounts
- Additional standard accessories include:
 - Pressurization kit
 - WinCan VX Entry License
- Standard quick-change wheel system
 - 6 small rubber wheels
 - 4 medium rubber wheels
 - 4 large rubber wheels
 - 2 climber wheels

HGAC RovverX Basic Truck Package Price: **\$69,305.00**

ADDITIONAL WHEELS

- XL rubber wheels (4)
- Medium aggressive wheels (4)
- Large aggressive wheels (4)

HGAC Wheels Price: **\$6,863.93**

ADDITIONAL ACCESSORIES

RED 200 ELEVATOR

- inspect 12" – 36" pipe
- motor driven
- works with RCX90 camera
- additional light connection

HGAC Elevator Purchase Price: **\$13,112.67**

Total HGAC Purchase Price: **\$89,287.60**
Less EnviroSight Buy Back: **-\$10,000.00**
Less Dealer Discount: **-\$3,500.00**
Total Rent-to-Own Purchase Price: **\$75,787.60**

Monthly Rental Rate: **\$10,000.00**
Total Purchase Price Less First Month Rental: **\$65,787.60**

Price valid for 30 Days from date of 6/15/2020
Price includes freight and training.

Payment Terms: First rental payment due at time of delivery. Purchase price less first month rental due 30 days from beginning of rental.

Proposal Notes:

1. Multiple unit orders will be identical to signed proposal. Changes or deviations to any unit of a multiple unit order will require a new signed proposal.
2. EnviroSight has a 1 year manufacturer defect warranty
3. All prices quoted are in US Dollars unless otherwise noted.

SIGNED BY:

_____ Date: _____

Anton Petrashevich

From: Andrew McCarthy <amccarthy@standardequipment.com>
Sent: Thursday, April 16, 2020 10:30 AM
To: Anton Petrashevich; Chris Spolnik
Subject: EnviroSight RovverX Quote
Attachments: RovverX Munster.pdf; Mainline Camera Specs.pdf; HGAC Contract Document.pdf

Good Morning,

Attached is the EnviroSight RovverX quote with your specified options. I have at the bottom of the quote the HGAC contract price with the EnviroSight buy back discount. As we discussed in our meeting, we're technically not your EnviroSight dealer for new equipment. In order for us to serve you better as your local dealer, we have to quote this piece of equipment as a rent-to-own with a rental amount due at point of delivery and the remaining balance of the purchase due 30 days from the start of the rental period. We would also need a letter from you stating why you would prefer to purchase from Standard Equipment rather than another EnviroSight dealer. I discussed this with Anton, but if this is not making sense, please call me and I can walk through the quote line by line and clarify any misunderstandings.

I also attached the spec sheet for the mainline system.

Lastly, I know with our current shelter in place orders it's hard to demo the equipment. I'm open to demoing if you both feel comfortable at a later date, just let me know.

Again, thank you for considering Standard Equipment in this purchase and stay safe.

Regards,

Andrew McCarthy – Camera Sales Manager
Standard Equipment Company

Chicago Location: 2033 W. Walnut Street, Chicago, IL 60612

Aurora Location: 902 W. Industrial Drive, Aurora, IL 60606

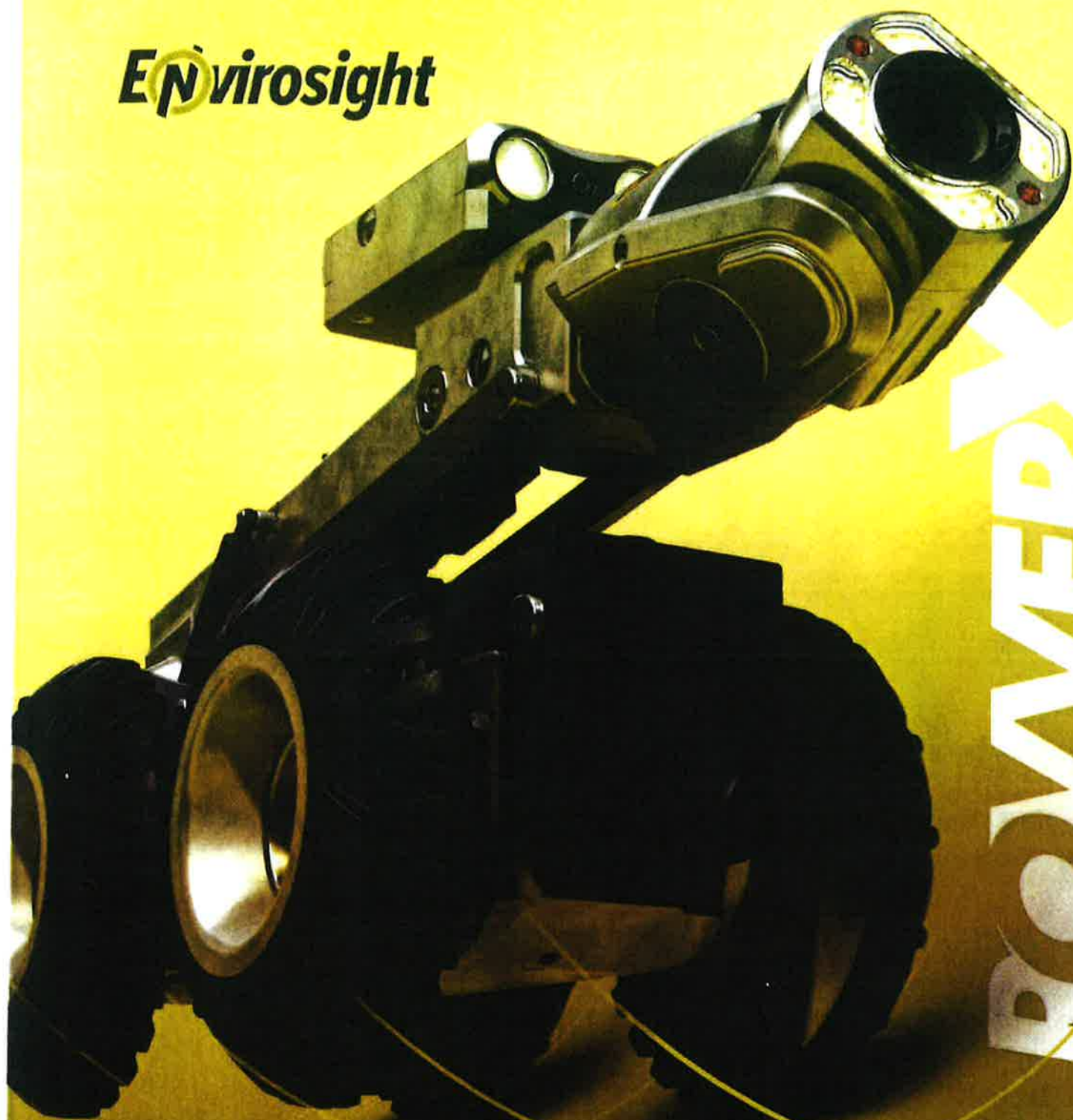
amccarthy@standardequipment.com

Main: (312) 829-1919 – Direct: (312) 706-9698 – Cell: (312) 504-8139

You can also check Standard Equipment out on

 [Facebook](#)  [LinkedIn](#)  [Twitter](#)

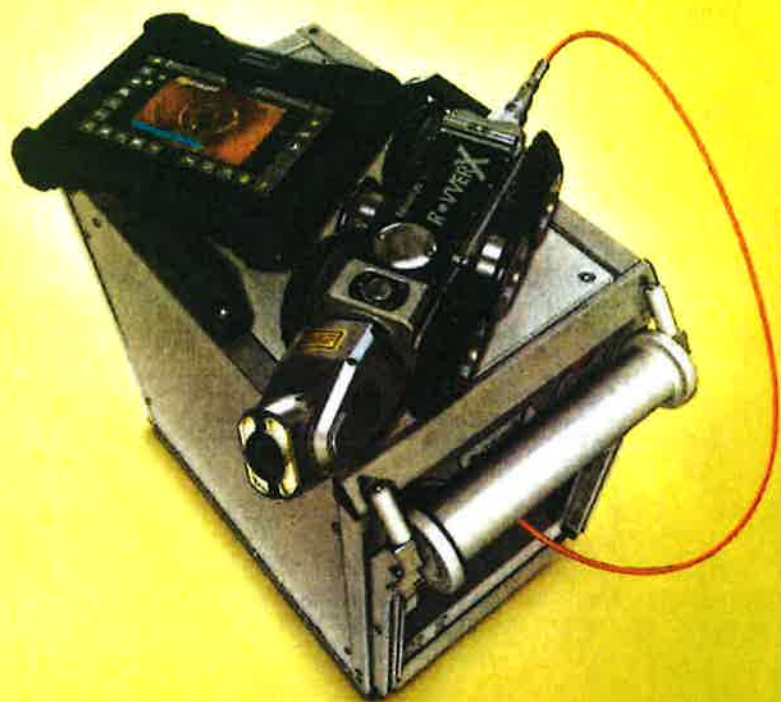
Envirosight



POWERX

The Power of One

Safe, Easy and Advanced Sewer Inspection Crawler



ROVER X

The Power of One

ROVER X is the one system that lets you do everything—control inspections, view and record digital video, log observations, generate reports, and link directly to asset management software. All this capability is backed into a simple three-piece layout, with no CCU or other components to clutter your truck.

ROVER X is built on a powerful digital backbone. Not only can you add side-scanning, laser profiling and lateral launch, you can view status from onboard sensors, automate tasks with macros, and measure defects on-screen. And future capabilities are limitless—ROVER X's firmware updates automatically to the latest features and accessory support.

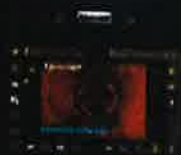
Technology aside, ROVER X is built for the rigors of sewer work. Twelve wheel options—plus camera lift, carriage and lamp accessories—mean ROVER X transforms in seconds to inspect any line. Its steerable six-wheel drive navigates past obstacles, and overlapping wheels climb offsets better than tracks.

ROWVERX



ROWVERX software has been designed with WATERMARK & SPREADSHEET in mind. It provides a powerful tool for data management, analysis and reporting. The software is designed to be easy to use and can be integrated with your existing data management system.

Responsive Controls
ROWVERX is designed to be responsive to the needs of the user. It provides a powerful tool for data management, analysis and reporting. The software is designed to be easy to use and can be integrated with your existing data management system.



Recording

ROWVERX is designed to be responsive to the needs of the user. It provides a powerful tool for data management, analysis and reporting. The software is designed to be easy to use and can be integrated with your existing data management system.

Reporting

ROWVERX is designed to be responsive to the needs of the user. It provides a powerful tool for data management, analysis and reporting. The software is designed to be easy to use and can be integrated with your existing data management system.



Envirosight



Remote Control



Visibility

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Adaptability

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Maintainability

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Range

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Measurement

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Field Readiness

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Equipment Capability



Power to Manage



Many Ways to Manage



Onboard Intelligence

ROVVER X uses CAN-bus, the same technology found in modern automobiles. This gives it capabilities not available anywhere else:

Automatic Updates: When connected to the Internet, the pendant updates its firmware automatically, ensuring the latest features.

Concurrent Control: Digital communications let you control any number of camera, crawler and accessory functions at once.



Agility & Uptime: With only six conductors, lightweight ROVVER X cable is easy to pull long distances, and also easy to reterminate. Kevlar gives it a 1000-lb. break strength, and a tough jacket maximizes abrasion resistance.

Future-Readiness: ROVVER X evolves with technology, which means its capabilities can grow with your needs.

Information: Access system status, from real-time sensor data to lifetime service and operating history.

Self-Diagnostics: Connect to a PC with ROVVER X Studio, and our technicians can log in to read error codes and run diagnostics.



Quick-Change Wheels

Swapping in seconds with no tools, ROVER X quick-change wheels address any combination of pipeline diameter, material and condition.

6"



8"



12"



15"



24" and up

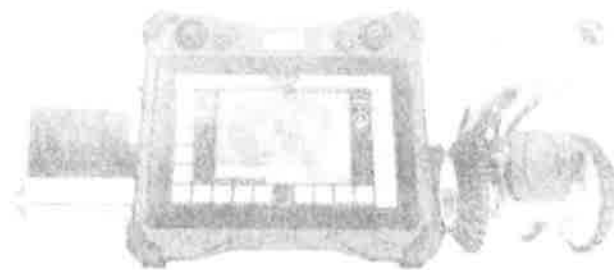


24" and up



lighting: CE, NRCL
 power: 120-240 VAC, 50-60 Hz
 operating pressure: pipelines 1-90" dia

images: color tri-LED
 resolution: 720 × 576 pixels
 zoom lens: 120° (10× optical, 12× digital)
 pressure rating: 1 bar
 features: auto shutter; auto/manual focus
 illumination: dimmable 40-LED array
 articulation: ±145 deg tilt; infinite pan
 measurement: twin laser diodes
 sensing: temperature, pressure, pan/tilt
 size: 6.5" × 3.1" × 2.8" (168 × 81 × 72 mm)
 weight: 3.3 lb (1.5 kg)
 materials: aluminum, stainless steel



cable reel (optional)

wheels: 5
 turn radius: down to 30°
 camera: color rear-view with tri-LED lamp
 sensors: pitch, roll, temperature, pressure
 pressure rating: 1 bar
 size: 12.2" × 4.4" × 3.2" (310 × 111 × 90 mm)
 weight: 13.2 lb (6 kg)
 materials: aluminum, stainless steel
 sonde transmitter: 33 kHz / 512 Hz

cable reel (optional)

cable length: 1000' (300 m)
 cable diameter: 1/4" (5.5 mm)
 cable weight: 0.03 lb/ft
 cable strength: 1000 lb
 cable conductors: 6
 controls (local): power, emergency stop
 controls (via pendant): auto/manual, speed,
 forward/reverse, pull strength
 sensors: tension, tilt
 size: 24.2" × 12.4" × 19.3" (620 × 315 × 490 mm)
 weight: 68.3 lb (31 kg)
 connections: pendant, service, video in/out

- RX130 crawler body
- RX90 camera head
- RAX300 reel with 1000' cable
- VC500 control pendant
- WinCan VX software (basic)
- single-channel digital wireless remote control
- small rubber wheels (6)
- medium rubber wheels (4)
- medium grease wheels (4)
- climber wheels (2)
- large rubber wheels (4)
- crawler body transport case
- camera head transport case
- tools (wrenches, pressure kit)

control pendant (optional)

controls: joysticks, touchscreen, power, stop
 touchscreen: 10.1" color TFT, 1280 × 800 pixels,
 1280 cd/m², 150-deg view angle
 video capture: MPEG-4 AVC (H.264)
 image capture: JPEG or PNG
 internal storage: 32 GB
 connectivity: LAN (RJ45), USB, Wi-Fi, HDMI, BNC
 size: 11" × 10.5" × 2.8" (280 × 267 × 71 mm)
 weight: 4 lb (1.8 kg)
 housing: plastic (ABS, PC), IP55-rated
 operating temp: 32 to 140°F
 storage temp: -22 to 158°F

camera lift (optional)

lift range: 3.1-10.2" (132-312 mm)
 materials: aluminum, stainless steel

carriage (optional)

wheelbase (w/o): 14.5"/12.2" (368/310 mm)
 weight: 34.2 lb (15.5 kg)
 materials: aluminum, stainless steel

aux. lamp/rear camera (optional)

forward illumination: twin tri-LED lamps
 camera: color rear-view with tri-LED lamp
 sonde transmitter: 33 kHz / 512 Hz
 materials: aluminum, stainless steel

- laser profiler
- Digisewer side-scan camera
- lateral launch crawler/reel
- remote camera lift
- large-pipe carriage
- large- and small-dia crawlers
- aux. lamp/rear-view camera
- desktop mount for pendant
- USB media for pendant
- wheel sets (see chart on flap)
- cable management accessories
- lowering devices
- WinCan VX software (advanced)
- other accessories

aux. lamp (optional)

lamps: four (4) tri-LED lamps
 dimensions: 4.6" × 5.2" × 5.2" (117 × 132 × 132 mm)
 materials: aluminum, stainless steel



www.envirosight.com

(866) 936-8476

111 Canfield Ave., Unit B3
Randolph, NJ 07869

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